MIDWEST REGION: Bond Sales

| MIDWEST KEUTOK. | Dolla 3 | aics | | | |
|-------------------------------|------------------------|--------------|----------------------|----------------|----------------|
| | 20 Volume in | Number | 20 Volume in | | Change from |
| T-1-1 | millions | of issues | millions | of issues | prior period |
| Total | \$82,975.8 | 3,850 | \$87,356.5 | 4,463 | -5.0% |
| First Quarter | 14,638.1 | 846 | 19,474.5 | 1,095 | -24.8 |
| Second Quarter | 18,048.1 | 1,058 | 21,912.9 | 1,318 | -17.6 |
| Third Quarter | 15,318.7 34,970.9 | 821 1,125 | 24,488.6 21,480.5 | 1,021 1,029 | -37.4 +62.8 |
| Fourth Quarter | | | 20,191.4 | | |
| Illinois | 21,663.6 | 610 | | 712 | +7.3 |
| Indiana | 4,836.8 3,206.9 | 304 | 7,860.2 3,983.6 | 389 384 | −38.5 −19.5 |
| lowa | 5,206.9 7,440.2 | 330 337 | 13,162.1 | 364 459 | -19.5 -43.5 |
| Michigan | 6,858.1 | 471 | 9,470.9 | 638 | -43.5 -27.6 |
| | 6,836.4 | 382 | 6,089.8 | | -27.0 +12.3 |
| Missouri | • | 302 323 | 3,280.6 | 354 384 | +12.5 -10.1 |
| Nebraska | 2,949.8 | | , | | |
| North Dakota | 1,191.0 | 78 | 890.5 | 107 | +33.7 |
| Ohio | 13,897.6 | 348 | 11,429.7 | 408 | +21.6 |
| South Dakota | 1,521.6 | 57 | 641.4 | 57 | +137.2 |
| Wisconsin | 12,573.8 | 610 | 10,356.3 | 571 | +21.4 |
| Development | 3,822.1 | 126 | 2,321.7 | 90 | +64.6 |
| Education | 23,730.4 | 1,586 | 26,398.0 | 1,870 | -10.1 |
| Electric Power | 1,170.2 | 44 | 2,536.0 | 67 | -53.9 |
| Environmental Facilities | 382.9 | 9 | 705.6 | 15 | -45.7 |
| Healthcare | 14,890.6 | 205 | 14,538.7 | 197 | +2.4 |
| Housing | 3,849.1 | 138 | 4,777.2 | 133 | -19.4 |
| Public Facilities | 2,466.0 | 229 | 2,859.8 | 248 | -13.8 |
| Transportation | 5,444.8 | 143 | 6,824.8 | 150 | -20.2 |
| Utilities | 6,987.2 | 394 | 9,229.2 | 507 | -24.3 |
| General Purpose | 20,232.5 | 976 | 17,165.5 | 1,186 | +17.9 |
| Tax-Exempt | 73,451.1 | 3,394 | 77,996.9 | 3,942 | -5.8 |
| Taxable | 7,488.4 | 424 | 7,581.7 | 486 | -1.2 |
| Minimum-Tax | 2,036.3 | 32 | 1,777.9 | 35 | +14.5 |
| New-Money | 40,287.9 | 2,231 | 37,083.0 | 2,283 | +8.6 |
| Refunding | 27,499.2 | 1,330 | 35,574.6 | 1,875 | -22.7 |
| Combined | 15,188.7 | 289 | 14,698.9 | 305 | +3.3 |
| Negotiated | 57,446.0 | 2,126 | 62,314.3 | 2,528 | -7.8 |
| Competitive | 16,593.3 | 1,264 | 18,623.4 | | -10.9 |
| Private Placements | 8,936.5 | 460 | 6,418.8 | 410 | +39.2 |
| Revenue | 47,013.3 | 1,208 | 50,791.3 | 1,323 | -7.4 |
| General Obligation | 35,962.5 | 2,642 | 36,565.2 | 3,140 | -1.6 |
| Fixed Rate | 77,406.3 | 3,690 | 82,851.1 | 4,339 | -6.6 |
| Variable Rate (Short Put) | 3,001.8 | 66 | 2,477.0 | 57 | +21.2 |
| Variable Rate (Long/No Put) . | 781.8 | 32 | 396.4 | 11 | +97.2 |
| Zero Coupon | 296.6 | 41 | 188.6 | 40 | +57.3 |
| Linked Rate | 1,489.3 | 21 | 1,443.4 | 16 | +3.2 |
| Convertible | 0.0 | 0 | 0.0 | 0 | n.m. |
| Bond Insurance | 4,082.2 | 368 | 3,962.2 | 330 | +3.0 |
| Letter of Credit | 141.9 | 8 | 409.1 | 11 | -65.3 |
| Standby Purch Agreements | 334.8 | 11 | 400.8 | 6 | -16.5 |
| Insured Mortgages | 441.6 | 14 | 524.7 | 13 | -15.8 |
| Guaranties | 6,023.3 | 510 | 8,450.7 | 677 | -28.7 |
| Other Enhancements | 0.0 | 0 | 198.9 | 2 | n.m. |
| State Governments | 12,514.0 | 39 | 8,952.5 | 47 | +39.8 |
| State Agencies | 22,111.3 | 353 | 24,885.0 | 328 | -11.1 |
| Counties & Parishes | 6,773.4 | 265 | 4,388.0 | 279 | +54.4 |
| Cities & Towns | 12,973.1 | 1,256 | 15,980.2 | 1,467 | -18.8 |
| District | 17,429.1 | 1,576 | 21,484.6 | 1,915 | -18.9 |
| Local Authorities | 7,830.1 | 275 | 7,619.9 | 322 | +2.8 |
| Colleges & Universities | 3,076.5 | 81 | 3,406.2 | 95 | -9.7 |
| Direct Issuer | 247.5 | 4 | 640.1 | 10 | -61.3 |
| Cooperative Utilities | 0.0 | 0 | 0.0 | 0 | n.m. |
| Other Enhancements | 20.8 | 1 | 0.0 | 0 | n.m. |
| Bank Qualified | 7,384.5 | 1,913 | 8,853.9 | 2,361 | -16.6 |
| Build America Bonds | 0.0 | 0 | 0.0 | 0 | n.m. |
| | | 11 | 326.2 | 19 | -37.8 |
| Qualified Sch Construction | 203.0 | 11 | 320.2 | 13 | -37.0 |

 $Private \ placements \ and \ municipal \ forwards \ are \ included, \ but \ short-term \ notes \ and \ remarketings \ are \ excluded. \ n.m.-not \ meaningful.$

ui. Source: Thomson Reuters (Jan. 9

MIDWEST REGION: Top 10 Rankings

| Senior Managers | | | Fina | ncial Advisors | |
|-----------------|-----------------------|------------|------|-------------------------|------------|
| | Firm | Volume | | Firm | Volume |
| 1 | BA Merrill Lynch | \$10,385.2 | 1 | PFM Financial Adv | \$13,176.9 |
| 2 | J P Morgan | 8,785.6 | 2 | Acacia Financial | 4,973.0 |
| 3 | Citi | 5,188.9 | 3 | Public Resources Adv | 3,608.2 |
| 4 | Stifel Nicolaus | 5,074.5 | 4 | Kaufman Hall & Asso | 3,482.5 |
| 5 | Goldman Sachs | 4,498.8 | 5 | Umbaugh LLP | 2,807.1 |
| 6 | Robert W Baird | 4,026.8 | 6 | Melio & Company LLC | 2,188.9 |
| 7 | RBC Capital Mkts | 3,619.7 | 7 | Springsted Incorporated | 2,177.7 |
| 8 | Wells Fargo & Co | 2,848.6 | 8 | Ehlers & Associates | 1,919.8 |
| 9 | Piper Jaffray & Co | 2,628.4 | 9 | Robert W Baird | 1,711.7 |
| 10 | Morgan Stanley | 2,586.6 | 10 | PMA Securities Inc | 1,594.8 |
| Issu | ers | | Bon | d Counsel | |
| 1 | Illinois | \$6,250.0 | 1 | Chapman and Cutler | \$9,087.4 |
| 2 | Wisconsin | 3,486.8 | 2 | Quarles & Brady | 5,521.3 |
| 3 | Chicago City | 2,809.0 | 3 | Kutak Rock LLP | 4,341.0 |
| 4 | Illinois Finance Auth | 2,631.0 | 4 | Gilmore & Bell PC | 4,160.7 |
| 5 | Wisconsin Public Fin | 2,594.1 | 5 | Squire Patton | 4,148.6 |
| 6 | Ohio | 1,774.5 | 6 | Dinsmore & Shohl | 3,335.6 |
| 7 | Chicago City BOE | 1,589.9 | 7 | Ice Miller | 3,241.6 |
| 8 | Ohio Public Fac | 1,415.9 | 8 | Dorsey & Whitney | 3,241.5 |
| 9 | Wisconsin Hlth | 1,195.3 | 9 | Charity & Associates | 2,656.3 |
| | Cuyahoga Co-Ohio | 1,086.6 | 10 | Orrick Herrington | 2,571.5 |

The Midwest region includes Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin.. Bond rankings are based on issues maturing in 13 months or more. Private placements, remarketings, and issues not meeting Thomson Reuters's "T+5" policy rule are excluded. In issues with multiple book-runners, each firm is credited with its actual allocation. In issues with multiple co-advisors or co-counsel, the par amount of the issue is divided equally among the firms.

Source: Thomson Reuters (Jan. 9)

MIDWEST REGION: Biggest Issues

| Date | Issuer | Amount | Manager(s) |
|--------|--|-----------|---------------------------------|
| Oct 25 | Illinois (State), GOs | \$4,500.0 | Various firms |
| Oct 17 | Illinois (State), GOs (cpt) | 1,500.0 | J P Morgan |
| Jan 19 | Chicago City-Illinois, GOs (tax/te) (nm/ref) | 1,160.3 | Goldman Sachs |
| Nov 17 | Chicago City BOE, GOs (ref) | 1,025.0 | J P Morgan |
| Aug 8 | Ohio (State), (tax/te) (ref) | 988.0 | J P Morgan |
| May 9 | Cuyahoga Co-Ohio, (nm/ref) | 945.7 | BA Merrill Lynch/J P Morgan |
| Sep 27 | Minnesota (State), GOs (tax/te) (cpt) (ref) | 858.2 | Wells Fargo |
| Dec 7 | Michigan Finance Authority, (ref) | 837.4 | BA Merrill Lynch/Goldman Sachs |
| Jun 21 | Chicago City-Illinois, (amt) (nm/ref) | 812.5 | Loop Capital Mkts |
| Jun 22 | Wisconsin Public Finance Auth | 800.0 | Goldman Sachs |
| Nov 29 | Illinois (State), GOs (cpt) (ref) | 750.0 | Ba Merrill Lynch |
| Dec 6 | Sales Tax Securitization Corp, (tax/te) | 743.7 | Jefferies |
| Dec 7 | Illinois Finance Authority | 706.9 | Various firms |
| Dec 20 | Railsplitter Tob Settlement Au, (ref) | 671.0 | Jefferies |
| Aug 29 | Illinois Finance Authority | 560.0 | BA Merrill Lynch |
| Jan 12 | Wisconsin (State), (ref) | 529.9 | Ramirez |
| Jan 12 | Wisconsin (State), (tax) (ref) | 523.6 | Ramirez |
| Jul 11 | Chicago City BOE, GOs (nm/ref) | 500.0 | J P Morgan |
| Dec 7 | Ohio Public Fac Commission, GOs (cpt) (ref) | 490.9 | Citi |
| Dec 12 | Allen Co-Ohio, (nm/ref) | 482.7 | J P Morgan/Wells Fargo |
| Nov 14 | Metropolitan Pier & Expo Auth, (nm/ref) | 472.5 | Citi/Morgan Stanley |
| Dec 7 | Central Plains Energy Project, (ref) | 471.3 | Goldman Sachs |
| Jan 11 | Regents of the University of Michigan, (nm/ref) | 464.8 | Morgan Stanley/BA Merrill Lynch |
| Sep 13 | University of Minnesota Regents, GOs (tax/te) (nm/ref) | 423.3 | RBC Capital Mkts |
| May 2 | Wisconsin (State), (tax) (ref) | 402.1 | Wells Fargo |

Key to Abbreviations: amt — alternative minimum tax; cpt — competitive; GOs — general obligation bonds; nm — new-money; ref — refunding; tax — taxable; te — tax-exempt.

Source: Thomson Reuters (Jan. 9)

The Bond Buyer

ILLINOIS: Bond Sales

| India Volume in value Volume in value Volume in value Volume in value Number value Change for price perior p | | 201 | 17 | 2016 | | | |
|--|----------------------------|-----------|--------|-----------|--------|-----------------------|--|
| Total \$21,663.6 610 \$20,191.4 712 +7.5 First Quarter 3,104.2 144 3,582.2 250 -13. Second Quarter 2,659.0 142 5,025.7 156 -47. Third Quarter 12,904.2 208 7,170.0 154 +80.0 Development 37.0 5 586.6 8 -93. Education 4,701.0 307 5,230.1 374 -10.0 Electric Power 0.0 0 260.2 1 -100.0 Environmental Facilities 0.0 0 0.0 0 n.m Housing 454.6 14 504.3 22 -9. Public Facilities 704.4 74 455.9 82 +54.9 Transportation 1,895.2 14 3,039.7 19 -37. Utilities 1,487.0 24 1,559.2 27 -4.6 General Purpose 9,912.2 146 5,102.3 | | Volume in | Number | Volume in | Number | Change from | |
| First Quarter 3,104.2 144 3,582.2 250 -13.3 Second Quarter 2,659.0 142 5,025.7 156 -47.1 Third Quarter 2,996.2 116 4,413.5 152 -32.5 Fourth Quarter 12,904.2 208 7,170.0 154 +80.0 Development 37.0 5 586.6 8 -93.3 Education 4,701.0 307 5,230.1 374 -10.0 Electric Power 0.0 0 260.2 1 -100.0 Electric Power 0.0 0 0 260.2 1 -100.0 Environmental Facilities 0.0 0 0 0.0 0 0.0 0 Environmental Facilities 70.4 74 455.9 82 +54.1 Transportation 1,895.2 14 3,039.7 19 -37.1 Utilities 1,487.0 24 1,559.2 27 -46.0 General Purpose 9,971.2 146 5,102.3 155 +95.4 Tax-Exempt 19,560.1 487 18,741.1 541 +44.2 General Purpose 1,825.4 12 1,198.1 167 +52.4 Minimum-Tax 278.1 1 252.2 4 +10.3 New-Money 11,906.2 348 9,325.0 398 +27.7 Combined 3,924.1 39 3,595.4 53 +9.1 Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.2 Private Placements 1,162.3 111 1,637.7 166 -29.0 Fixed Rate. 20,601.4 590 19,259.6 696 +7.1 Variable Rate (Short Put) 250.7 6 312.9 8 -19.4 Variable Rate (Short Put) 250.7 6 312.9 8 -19.4 Variable Rate (Chory No Put) 210.5 4 70.3 3.0 10 5 -17.4 General Obligation 13,219.0 527 9,988.4 607 +32.2 Fixed Rate. 20,601.4 590 19,259.6 696 +7.1 Variable Rate (Chory No Put) 210.5 4 70.3 79.6 1142 -19.2 Fixed Rate. 20,601.4 590 19,259.6 696 +7.1 Variable Rate (Chory No Put) 210.5 4 70.3 79.6 165 +10.0 Standby Purch Agreements 3.0.0 1 9,000 0 0.0 Standby Purch Agreements 3.0.0 1 9,000 0 0.0 Standby Purch Agreements 3.0.0 1 9,000 0 0.0 Stand Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Standby Purch Agreements 3.0.0 1 9,000 0 0.0 Stand Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Standby Purch Agreements 3.0.0 1 9,000 0 0.0 Stand Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Standby Purch Agreements 3.0.0 1 9,000 0 0.0 Stand Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Standby Purch Agreements 3.0.0 1 9,000 0 0.0 Stand Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Standby Purch Agreements 3.0.0 1 9,000 0 0.0 Stand Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Standby Purch Agreements 3.0.0 1 9,000 0 0.0 Stand Bon | Total | | | | | prior period +7.3% | |
| Second Quarter 2,659.0 142 5,025.7 156 -47.7 Third Quarter 12,994.2 208 7,170.0 154 +80.0 Development 37.0 5 586.6 8 -93.7 Education 4,701.0 307 5,230.1 374 -10.1 Electric Power 0.0 0 0.0 0 0 0 Environmental Facilities 0.0 0 0.0 0 0 n.m Healthcare 2,413.2 26 3,453.1 24 -30.1 Housing 454.6 14 504.3 22 -99. Public Facilities 704.4 74 455.9 82 +54.1 Transportation 1,895.2 14 3,039.7 19 -37. Utilities 1,487.0 24 1,559.2 27 -4.6 General Purpose 9,971.2 146 5,102.3 155 +95. Tax-Exempt 19,560.1 487 | | | | | | | |
| Dirid Quarter | | , | | , | | 20.0 | |
| Fourth Quarter | Third Quarter | , | | | | | |
| Development 37.0 5 586.6 8 -93.1 Education 4,701.0 307 5,230.1 374 -10.0 Electric Power 0.0 0 260.2 1 -100.0 Environmental Facilities 0.0 0 0.0 0 n.m Healthcare 2,413.2 26 3,453.1 24 -30.1 Housing 454.6 14 504.3 22 -9.9 Public Facilities 704.4 74 455.9 82 +54.5 Transportation 1,895.2 14 3,039.7 19 -37.2 Utilities 1,487.0 24 1,559.2 27 -4.6 General Purpose 9,971.2 146 5,102.3 155 +95.4 General Purpose 9,971.2 146 5,102.3 155 +95.4 General Vurgose 19,950.1 487 18,741.1 541 +4 Tax-Exempt 19,950.1 487 18,741.1 | | , | | | | | |
| Education 4,701.0 307 5,230.1 374 -10.1 Electric Power 0.0 0 260.2 1 -100.0 Environmental Facilities 0.0 0 0.0 0 n.m Healthcare 2,413.2 26 3,453.1 24 -30.1 Housing 454.6 14 504.3 22 -95.2 Public Facilities 704.4 74 455.9 82 +54.4 Transportation 1,895.2 14 3,039.7 19 -37.7 Utilities 1,487.0 24 1,559.2 27 -4.6 General Purpose 9,971.2 146 5,102.3 155 +95.4 Tax-Evempt 19,560.1 487 18,741.1 541 +44.4 Tax-Evempt 19,560.1 487 18,741.1 541 +42.4 Taxable 1,825.4 122 1,198.1 167 +52.4 Minimum-Tax 278.1 1 252.2 < | Pourlin Quarter | , | | | | | |
| Electric Power. 0.0 0 260.2 1 -100.0 Environmental Facilities 0.0 0 0.0 0 n.m Healthcare 2,413.2 26 3,453.1 24 -30.1 Housing 454.6 14 504.3 22 -9.9 Public Facilities 704.4 74 455.9 82 +54.5 Transportation 1,895.2 14 3,039.7 19 -37.7 Utilities 1,487.0 24 1,559.2 27 -4.6 General Purpose 9,971.2 146 5,102.3 155 +95.4 Tax-Exempt 19,560.1 487 18,741.1 541 +44. Taxable 1,825.4 122 1,198.1 167 +52. Minimum-Tax 278.1 1 252.2 4 +10. New-Money 11,906.2 348 9,325.0 398 +27. Refunding 5,833.3 223 7,271.0 261 </td <td>Education</td> <td></td> <td></td> <td></td> <td></td> <td></td> | Education | | | | | | |
| Environmental Facilities 0.0 0 0.0 0 n.m Healthcare 2,413.2 26 3,453.1 24 -30.1 Housing 454.6 14 504.3 22 -9.9 Public Facilities 704.4 74 455.9 82 +54.5 Transportation 1,895.2 14 3,039.7 19 -37.7 Utilities 1,487.0 24 1,559.2 27 -46.6 General Purpose 9,971.2 146 5,102.3 155 +99.5 Tax-Exempt 19,560.1 487 18,741.1 541 +44 Taxable 1,825.4 122 1,198.1 167 +52.4 Minimum-Tax 278.1 1 252.2 4 +10. New-Money 11,906.2 348 9,325.0 398 +27. New-Money 11,906.2 348 9,325.0 398 +27. Combined 3,924.1 39 3,595.4 53< | Eurcation Domes | , | | | | | |
| Healthcare | | | | | _ | | |
| Housing | | | - | | - | | |
| Public Facilities 704.4 74 455.9 82 +54.5 Transportation 1,895.2 14 3,039.7 19 -37.7 Utilities 1,487.0 24 1,559.2 27 -4.6 General Purpose 9,971.2 146 5,102.3 155 +995 Tax-Exempt 19,560.1 487 18,741.1 541 +44 Taxable 1,825.4 122 1,198.1 167 +52.4 Minimum-Tax 278.1 1 252.2 4 +10.3 New-Money 11,906.2 348 9,325.0 398 +27.7 Refunding 5,833.3 223 7,271.0 261 -19.8 Combined 3,924.1 39 3,595.4 53 +9. Megotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.9 Private Placements 1,162.3 111 1,637.7< | | , | | , | | | |
| Transportation 1,895.2 14 3,039.7 19 -37.7 Utilities 1,487.0 24 1,559.2 27 -46 General Purpose 9,971.2 146 5,102.3 155 +95.4 Tax-Exempt 19,560.1 487 18,741.1 541 +44 Taxable 1,825.4 122 1,198.1 167 +52.4 Minimum-Tax 278.1 1 252.2 4 +10.3 New-Money 11,906.2 348 9,325.0 398 +27.7 NewInding 5,833.3 223 7,271.0 261 -19.8 Combined 3,924.1 39 3,595.4 53 +9.9 Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.5 Private Placements 1,162.3 111 1,637.7 166 -29.1 Revenue 8,444.6 83 10,223.0 <td>Housing</td> <td></td> <td></td> <td></td> <td></td> <td></td> | Housing | | | | | | |
| Utilities 1,487.0 24 1,559.2 27 -4.6 General Purpose 9,971.2 146 5,102.3 155 +95.4 Tax-Exempt 19,560.1 487 18,741.1 541 +4.4 Taxable 1,825.4 122 1,198.1 167 +52.4 Minimum-Tax 278.1 1 252.2 4 +10.3 New-Money 11,906.2 348 9,325.0 398 +27.3 Refunding 5,833.3 223 7,271.0 261 -19.8 Combined 3,924.1 39 3,595.4 53 +9.9 Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.8 Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.2 Private Placements 1,162.3 111 1,637 | | | | | | | |
| General Purpose 9,971.2 146 5,102.3 155 +95.4 Tax-Exempt 19,560.1 487 18,741.1 541 +44 Taxable 1,825.4 122 1,198.1 167 +52.4 Minimum-Tax 278.1 1 252.2 4 +10.3 New-Money 11,906.2 348 9,325.0 398 +27.3 Refunding 5,833.3 223 7,271.0 261 -19.9 Combined 3,924.1 39 3,595.4 53 +9.3 Negotiated 17,444.2 392 14,757.6 404 +18.6 Competitive 3,057.1 107 3,796.1 142 -19.9 Private Placements 1,162.3 111 1,637.7 166 -29.0 Revenue 8,444.6 83 10,223.0 105 -17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 <t< td=""><td></td><td>,</td><td></td><td>,</td><td></td><td>-37.7</td></t<> | | , | | , | | -37.7 | |
| Tax-Exempt 19,560.1 487 18,741.1 541 +4.4 Taxable 1,825.4 122 1,198.1 167 +52.4 Minimum-Tax 278.1 1 252.2 4 +10.3 New-Money 11,906.2 348 9,325.0 398 +27.3 Refunding 5,833.3 223 7,271.0 261 -19.9 Combined 3,924.1 39 3,595.4 53 +9.1 Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.9 Private Placements 1,162.3 111 1,637.7 166 -29.0 Revenue 8,444.6 83 10,223.0 105 -17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 | | , | | , | | -4.6 | |
| Taxable 1,825.4 122 1,198.1 167 +52.4 Minimum-Tax 278.1 1 252.2 4 +10.3 New-Money 11,906.2 348 9,325.0 398 +27.3 Refunding 5,833.3 223 7,271.0 261 -19.8 Combined 3,924.1 39 3,595.4 53 +9.1 Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.9 Private Placements 1,162.3 111 1,637.7 166 -29.0 Revenue 8,444.6 83 10,223.0 105 -17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 -19.2 Variable Rate (Long/No Put) 210.5 4< | General Purpose | | | | 155 | +95.4 | |
| Minimum-Tax 278.1 1 252.2 4 +10.3 New-Money 11,906.2 348 9,325.0 398 +27.7 Refunding 5,833.3 223 7,271.0 261 -19.8 Combined 3,924.1 39 3,595.4 53 +9.3 Negotiated 17,444.2 392 14,757.6 404 +18.3 Competitive 3,057.1 107 3,796.1 142 -19.9 Private Placements 1,162.3 111 1,637.7 166 -29.0 Revenue 8,444.6 83 10,223.0 105 -17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 -19.2 Zero Coupon 235.8 5 3,7 1 +6273.1 Linked Rate 365.2 5 544 | Tax-Exempt | | | | 541 | +4.4 | |
| New-Money. 11,906.2 348 9,325.0 398 +27.7 Refunding 5,833.3 223 7,271.0 261 -19.8 Combined 3,924.1 39 3,595.4 53 +9.1 Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.5 Private Placements 1,162.3 111 1,637.7 166 -29.0 Revenue 8,444.6 83 10,223.0 105 -17.2 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 -19.9 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 <td>Taxable</td> <td>1,825.4</td> <td>122</td> <td>1,198.1</td> <td>167</td> <td>+52.4</td> | Taxable | 1,825.4 | 122 | 1,198.1 | 167 | +52.4 | |
| New-Money. 11,906.2 348 9,325.0 398 +27.7 Refunding 5,833.3 223 7,271.0 261 -19.8 Combined 3,924.1 39 3,595.4 53 +9.1 Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.5 Private Placements 1,162.3 111 1,637.7 166 -29.0 Revenue 8,444.6 83 10,223.0 105 -17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 -19.9 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 <td>Minimum-Tax</td> <td>278.1</td> <td>1</td> <td>252.2</td> <td>4</td> <td>+10.3</td> | Minimum-Tax | 278.1 | 1 | 252.2 | 4 | +10.3 | |
| Refunding 5,833.3 223 7,271.0 261 -19.8 Combined 3,924.1 39 3,595.4 53 +9.1 Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.9 Private Placements 1,162.3 111 1,637.7 166 -29.0 Revenue 8,444.6 83 10,223.0 105 -17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 -19.9 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 544.9 5 -33.0 Convertible 0.0 0 | New-Money | 11,906.2 | 348 | 9,325.0 | 398 | +27.7 | |
| Combined 3,924.1 39 3,595.4 53 +9.5 Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.5 Private Placements 1,162.3 111 1,637.7 166 -29.0 Revenue 8,444.6 83 10,223.0 105 -17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 -19.5 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.5 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.5 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 544.9 5 -33.0 Convertible 0.0 0 <td></td> <td>5,833.3</td> <td>223</td> <td>7,271.0</td> <td>261</td> <td>-19.8</td> | | 5,833.3 | 223 | 7,271.0 | 261 | -19.8 | |
| Negotiated 17,444.2 392 14,757.6 404 +18.2 Competitive 3,057.1 107 3,796.1 142 -19.5 Private Placements 1,162.3 111 1,637.7 166 -29.0 Revenue 8,444.6 83 10,223.0 105 -17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 -19.9 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 544.9 5 -33.0 Convertible 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 | | 3,924.1 | 39 | 3,595.4 | 53 | +9.1 | |
| Competitive 3,057.1 107 3,796.1 142 —19.5 Private Placements 1,162.3 111 1,637.7 166 —29.6 Revenue 8,444.6 83 10,223.0 105 —17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 —19.9 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 544.9 5 —33.0 Convertible 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 50.0 1 —100.0 Standby Purch Agreements 30.0 1 | | 17,444.2 | 392 | | 404 | +18.2 | |
| Private Placements 1,162.3 111 1,637.7 166 —29.0 Revenue 8,444.6 83 10,223.0 105 —17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 —19.5 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 544.9 5 —33.0 Convertible 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 50.0 1 —100.0 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 | Competitive | , | | , | 142 | -19.5 | |
| Revenue 8,444.6 83 10,223.0 105 -17.4 General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 -19.9 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 544.9 5 -33.0 Convertible 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 50.0 1 -100.0 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.3 Guaranties 0.0 0 0.0 | Private Placements | , | | | | -29.0 | |
| General Obligation 13,219.0 527 9,968.4 607 +32.6 Fixed Rate 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 -19.9 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.6 Linked Rate 365.2 5 544.9 5 -33.6 Convertible 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.6 Letter of Credit 0.0 0 50.0 1 -100.6 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.7 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 | | | | | | -17.4 | |
| Fixed Rate. 20,601.4 590 19,259.6 696 +7.0 Variable Rate (Short Put) 250.7 6 312.9 8 -19.9 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 544.9 5 -33.0 Convertible 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 50.0 1 -100.0 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.3 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.5 State Agencies 4,786.7 52 5,064.7 | | , | | | | | |
| Variable Rate (Short Put) 250.7 6 312.9 8 -19.9 Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 544.9 5 -33.0 Convertible 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 50.0 1 -100.0 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.7 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.5 State Agencies 4,786.7 52 5,064.7 55 -5.5 Counties & Parishes 284.3 16 558.3 | Fixed Rate | | | | | +7.0 | |
| Variable Rate (Long/No Put) 210.5 4 70.3 2 +199.4 Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 544.9 5 -33.0 Convertible 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 50.0 1 -100.0 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.7 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.5 State Agencies 4,786.7 52 5,064.7 55 -5.5 Counties & Parishes 284.3 16 558.3 15 -49.3 Cities & Towns 3,697.2 149 4,790.9 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<> | | | | | | | |
| Zero Coupon 235.8 5 3.7 1 +6273.0 Linked Rate 365.2 5 544.9 5 -33.0 Convertible 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 50.0 1 -100.0 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.7 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.5 State Agencies 4,786.7 52 5,064.7 55 -5.5 Counties & Parishes 284.3 16 558.3 15 -49.1 Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 | | | | | | | |
| Linked Rate 365.2 5 544.9 5 -33.0 Convertible 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 50.0 1 -100.0 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.7 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.5 State Agencies 4,786.7 52 5,064.7 55 -5.5 Counties & Parishes 284.3 16 558.3 15 -49.3 Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<> | | | | | | | |
| Convertible. 0.0 0 0.0 0 n.m Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 50.0 1 -100.0 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.7 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.5 State Agencies 4,786.7 52 5,064.7 55 -5.5 Counties & Parishes 284.3 16 558.3 15 -49.3 Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 </td <td>Linked Rate</td> <td></td> <td></td> <td></td> <td>_</td> <td></td> | Linked Rate | | | | _ | | |
| Bond Insurance 1,922.2 179 1,746.9 165 +10.0 Letter of Credit 0.0 0 50.0 1 -100.0 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.7 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.5 State Agencies 4,786.7 52 5,064.7 55 -5.5 Counties & Parishes 284.3 16 558.3 15 -49.3 Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Bank Qualified 1,269.5 299 | | | | | | | |
| Letter of Credit 0.0 0 50.0 1 -100.0 Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.3 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.9 State Agencies 4,786.7 52 5,064.7 55 -5.9 Counties & Parishes 284.3 16 558.3 15 -49.3 Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Bank Qualified 1,269.5 299 1,202.8 310 +5.5 | | | | | | | |
| Standby Purch Agreements 30.0 1 9.7 1 +209.3 Insured Mortgages 190.7 4 51.3 4 +271.3 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.9 State Agencies 4,786.7 52 5,064.7 55 -5.9 Counties & Parishes 284.3 16 558.3 15 -49.3 Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Direct Issuer 100.0 1 60.0 1 +66.7 Bank Qualified 1,269.5 299 1,202.8 310 +5.5 | | , | | , | | | |
| Insured Mortgages 190.7 4 51.3 4 +271.7 Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.5 State Agencies 4,786.7 52 5,064.7 55 -5.5 Counties & Parishes 284.3 16 558.3 15 -49.3 Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Direct Issuer 100.0 1 60.0 1 +66.7 Bank Qualified 1,269.5 299 1,202.8 310 +5.5 | | | | | | | |
| Guaranties 0.0 0 0.0 0 n.m State Governments 6,250.0 4 3,361.9 8 +85.9 State Agencies 4,786.7 52 5,064.7 55 -5.9 Counties & Parishes 284.3 16 558.3 15 -49.1 Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Direct Issuer 100.0 1 60.0 1 +66.7 Bank Qualified 1,269.5 299 1,202.8 310 +5.5 | | | | | | | |
| State Governments. 6,250.0 4 3,361.9 8 +85.5 State Agencies. 4,786.7 52 5,064.7 55 -5.5 Counties & Parishes. 284.3 16 558.3 15 -49.1 Cities & Towns. 3,697.2 149 4,790.9 162 -22.8 District. 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Direct Issuer. 100.0 1 60.0 1 +66.7 Bank Qualified. 1,269.5 299 1,202.8 310 +5.5 | | | = | | • | | |
| State Agencies 4,786.7 52 5,064.7 55 -5.5 Counties & Parishes 284.3 16 558.3 15 -49.1 Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Direct Issuer 100.0 1 60.0 1 +66.7 Bank Qualified 1,269.5 299 1,202.8 310 +5.5 | Guaranties | | | | | | |
| Counties & Parishes. 284.3 16 558.3 15 -49.1 Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Direct Issuer 100.0 1 60.0 1 +66.7 Bank Qualified 1,269.5 299 1,202.8 310 +5.5 | | | | | | | |
| Cities & Towns 3,697.2 149 4,790.9 162 -22.8 District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Direct Issuer 100.0 1 60.0 1 +66.7 Bank Qualified 1,269.5 299 1,202.8 310 +5.9 | | | | | | | |
| District 4,528.3 370 5,457.8 444 -17.0 Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Direct Issuer 100.0 1 60.0 1 +66.7 Bank Qualified 1,269.5 299 1,202.8 310 +5.9 | | | | | | | |
| Local Authorities 1,987.9 15 581.0 21 +242.2 Colleges & Universities 29.2 3 316.8 6 -90.8 Direct Issuer 100.0 1 60.0 1 +66.7 Bank Qualified 1,269.5 299 1,202.8 310 +5.9 | | | | | | | |
| Colleges & Universities 29.2 3 316.8 6 -90.8 Direct Issuer 100.0 1 60.0 1 +66.7 Bank Qualified 1,269.5 299 1,202.8 310 +5.9 | | | | | | | |
| Direct Issuer 100.0 1 60.0 1 +66.7 Bank Qualified 1,269.5 299 1,202.8 310 +5.5 | | | | | | +242.2 | |
| Bank Qualified | | | | | | -90.8 | |
| | | | | | | +66.7 | |
| | | 1,269.5 | 299 | | 310 | +5.5 | |
| | Qualified Sch Construction | | 10 | 326.2 | 19 | -48.5 | |
| Other Stimulus Program 28.1 4 7.4 7 +279.7 | Other Stimulus Program | 28.1 | 4 | 7.4 | 7 | +279.7 | |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

Source: Thomson Reuters (Jan. 9)

INDIANA: Bond Sales

| | 201 | 7 | 20 | 16 | |
|-------------------------------|---------------------------|-------------------|-----------------------|------------------|--------------------------|
| | Volume in | Number | Volume in | Number | Change from |
| Total | millions | of issues 304 | millions \$7,860.2 | of issues 389 | prior period -38.5% |
| Total | \$4,836.8 863.3 | 30 4 39 | | 58 | - 30.3 % -40.8 |
| First Quarter | | | 1,457.2 | | |
| Second Quarter | 1,011.0 | 79 70 | 1,915.1 | 109 | -47.2 |
| Third Quarter | 1,007.9 | 70 | 2,466.1 | 87 | -59.1 |
| Fourth Quarter | 1,954.6 | 116 | 2,021.8 | 135 | -3.3 |
| Development | 111.1 | 20 | 305.3 | 35 | -63.6 |
| Education | 2,032.5 | 157 | 2,434.6 | 180 | -16.5 |
| Electric Power | 231.2 | 4 | 198.7 | 2 | +16.4 |
| Environmental Facilities | 80.2 | 3 | 141.9 | 2 | -43.5 |
| Healthcare | 848.4 | 14 | 1,381.1 | 19 | -38.6 |
| Housing | 225.1 | 14 | 191.8 | 10 | +17.4 |
| Public Facilities | 85.0 | 20 | 282.6 | 29 | -69.9 |
| Transportation | 207.6 | 4 | 766.2 | 7 | -72.9 |
| Utilities | 554.6 | 39 | 1,759.3 | 65 | -68.5 |
| General Purpose | 461.1 | 29 | 398.7 | 40 | +15.7 |
| Tax-Exempt | 4,521.6 | 276 | 7,267.1 | 364 | -37.8 |
| Taxable | 197.5 | 24 | 288.2 | 22 | -31.5 |
| Minimum-Tax | 117.7 | 4 | 304.9 | 3 | -61.4 |
| New-Money | 2,482.4 | 223 | 3,059.5 | 243 | -18.9 |
| Refunding | 1,246.3 | 54 | 3,228.4 | 116 | -61.4 |
| Combined | 1,108.1 | 27 | 1,572.3 | 30 | -29.5 |
| Negotiated | 3,553.1 | 131 | 5,892.7 | 171 | -39.7 |
| Competitive | 955.2 | 150 | 1,049.0 | 168 | -8.9 |
| Private Placements | 328.5 | 23 | 918.5 | 50 | -64.2 |
| Revenue | 4,314.5 | 201 | 7,327.0 | 276 | -41.1 |
| General Obligation | 522.3 | 103 | 533.2 | 113 | -2.0 |
| Fixed Rate | 4,629.3 | 295 | 7,314.4 | 378 | -36.7 |
| Variable Rate (Short Put) | 100.6 | 3 | 187.3 | 5 | -46.3 |
| Variable Rate (Long/No Put) . | 104.9 | 5 | 129.4 | 3 | -18.9 |
| Zero Coupon | 2.0 | 1 | 2.0 | 1 | unch |
| Linked Rate | 0.0 | 0 | 227.1 | 2 | -100.0 |
| Convertible | 0.0 | 0 | 0.0 | 0 | n.m. |
| Bond Insurance | 223.9 | 28 | 417.8 | 25 | <u>-46.4</u> |
| Letter of Credit | 0.0 | 0 | 100.0 | 2 | -100.0 |
| Standby Purch Agreements | 0.0 | 0 | 193.3 | 1 | -100.0 |
| Insured Mortgages | 60.7 | 3 | 0.0 | 0 | n.m. |
| Guaranties | 1,361.6 | 91 | 1,332.6 | 88 | +2.2 |
| State Governments | 0.0 | 0 | 0.0 | 0 | n.m. |
| State Agencies | 1,530.2 | 24 | 2,804.8 | 31 | -45.4 |
| Counties & Parishes | 180.0 | 15 | 63.9 | 13 | -43.4 +181.7 |
| Cities & Towns | 819.6 | 78 | 1,461.0 | 96 | +161.7 -43.9 |
| District | 856.8 | 100 | 1,213.2 | 129 | -43.9 -29.4 |
| Local Authorities | | | | | -29.4 -31.2 |
| | 1,188.7 | 82 4 | 1,726.8 590.5 | 112 8 | -31.2 -60.7 |
| Colleges & Universities | 232.3 | | | | |
| Direct Issuer | 29.2 | 120 | 0.0 | 142 | n.m. |
| Bank Qualified | 346.9 | 120 | 499.7 | 142 | _30.6 |
| Qualified Sch Construction | 0.0 | 0 | 0.0 | 0 | n.m. |
| Other Stimulus Program | 2.0 | 1 | 2.0 | 1 | n.m. |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

Source: Thomson Reuters (Jan. 9)

ILLINOIS: Top Five Rankings

| Seni | ior Managers | | Fina | Financial Advisors | | |
|-----------------------|--|---|-----------------------|---|---|--|
| | Firm | Volume | | Firm | Volume | |
| 1 2 3 4 5 | BA Merrill Lynch J P Morgan Loop Capital Mkts Jefferies LLC Citi | \$3,585.0 3,554.9 2,054.5 1,655.1 1,273.9 | 1 2 3 4 5 | PFM Financial Adv Acacia Financial Public Resources Adv Sycamore Advisors PMA Securities Inc | \$5,148.7 3,173.4 2,750.0 1,221.2 932.5 | |
| Issu | ers | | Bor | d Counsel | | |
| 1 2 3 4 5 | Illinois Chicago City-Illinois Illinois Finance Auth Chicago City BOE Sales Tax Securiti | \$6,250.0 2,809.0 2,631.0 1,589.9 743.7 | 1 2 3 4 5 | Chapman and Cutler Charity & Associates Katten Muchin Ros Cotillas & Associates Schiff Hardin LLP | \$8,384.3 2,656.3 2,098.6 933.7 787.3 | |

Dollar amounts are in millions. Bond rankings are based on issues maturing in 13 months or more. Private placements, remarketings, and issues not meeting Thomson Reuters's "T+5" policy rule are excluded. In issues with multiple book-runners, each firm is credited with its actual allocation. In issues with multiple co-advisors or co-counsel, the par amount of the issue is divided equally among the firms.

Source: Thomson Reuters (Jan. 9)

INDIANA: Top Five Rankings

| Sen | ior Managers | Financial Advisors | | | |
|--------|-----------------------|--------------------|-----|-----------------------|-----------|
| | Firm | Volume | | Firm | Volume |
| 1 | Stifel Nicolaus | \$890.2 | 1 | Umbaugh LLP | \$1,422.1 |
| 2 | BA Merrill Lynch | 699.2 | 2 | PFM Financial Adv | 544.4 |
| 3 | JJB Hilliard WL | 539.3 | 3 | Kaufman Hall | 339.3 |
| 4 | J P Morgan Secu | 311.8 | 4 | Sycamore Adv | 222.1 |
| 5 | Morgan Stanley | 275.4 | 5 | Crowe Howarth | 169.7 |
| Issu | ers | | Bon | d Counsel | |
| 1 | Indiana Finance Auth | \$950.9 | 1 | Ice Miller | \$2,760.0 |
| 2 | Indiana Municipal Pwr | 222.6 | 2 | Barnes & Thornburg | 721.5 |
| | Indianapolis Loc Pub | 222.1 | 3 | Krieg DeVault LLP | 176.7 |
| 3 | | | 1 | Faegre Baker Daniels | 152.0 |
| 3 4 | Indiana Housing Comm | 176.8 | 4 | raegie dakei Dailleis | 102.0 |

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IOWA: Bond Sales

| | 201 | 7 | 20 | 2016 | | |
|-------------------------------|--------------------|---------------------|--------------------|---------------------|---------------------------------------|--|
| | Volume in millions | Number of issues | Volume in millions | Number of issues | Change from prior period | |
| Total | \$3,206.9 | 330 | \$3,983.6 | 384 | -19.5% | |
| First Quarter | 680.5 | 70 | 665.4 | 82 | +2.3 | |
| Second Quarter | 873.2 | 121 | 1,578.2 | 147 | -44.7 | |
| Third Quarter | 598.3 | 75 | 736.3 | 73 | -18.7 | |
| Fourth Quarter | 1.054.9 | 64 | 1.003.7 | 82 | +5.1 | |
| Development | 27.3 | 6 | 280.4 | 3 | -90.3 | |
| Education | 1,256.0 | 131 | 1,546.0 | 141 | -18.8 | |
| Electric Power | 24.8 | 6 | 19.1 | 10 | +29.8 | |
| Environmental Facilities | 150.0 | 1 | 63.4 | 2 | +136.6 | |
| Healthcare | 129.6 | 8 | 590.2 | 20 | -78.0 | |
| Housing | 148.4 | 7 | 129.2 | 5 | +14.9 | |
| Public Facilities | 12.7 | 1 | 91.6 | 5 | -86.1 | |
| Transportation | 1.2 | 1 | 21.1 | 5 | -94.3 | |
| Utilities | 612.3 | 36 | 381.1 | 30 | +60.7 | |
| General Purpose | 844.6 | 133 | 861.5 | 163 | -2.0 | |
| Tax-Exempt | 2,995.0 | 287 | 3,627.5 | 342 | -17.4 | |
| Taxable | 2,333.0 | 42 | 330.5 | 40 | -17.4 -36.4 | |
| Minimum-Tax | 1.7 | 1 | 25.6 | 2 | -30.4 -93.4 | |
| | 1,681.8 | 200 | 1,765.2 | 202 | | |
| New-Money | | | | | | |
| Refunding | 1,015.1 | 103 | 2,021.5 | 159 | -49.8 150.0 | |
| Combined | 510.0 | 27 | 196.9 | 23 | +159.0 | |
| Negotiated | 1,052.6 | 82 | 1,875.8 | 122 | -43.9 | |
| Competitive | 1,385.1 | 152 | 1,357.2 | 180 | +2.1 | |
| Private Placements | 769.2 | 96 | 750.6 | 82 | +2.5 | |
| Revenue | 1,926.7 | 128 | 2,569.3 | 137 | -25.0 | |
| General Obligation | 1,280.2 | 202 | 1,414.3 | 247 | -9.5 | |
| Fixed Rate | 2,875.3 | 318 | 3,740.2 | 376 | -23.1 | |
| Variable Rate (Short Put) | 252.1 | 10 | 243.4 | 8 | +3.6 | |
| Variable Rate (Long/No Put) . | 49.7 | 1 | 0.0 | 0 | n.m. | |
| Zero Coupon | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Linked Rate | 29.8 | 1 | 0.0 | 0 | n.m. | |
| Convertible | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Bond Insurance | 145.5 | 17 | 126.9 | 17 | +14.7 | |
| Letter of Credit | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Standby Purch Agreements | 25.0 | 2 | 20.0 | 1 | +25.0 | |
| Insured Mortgages | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Guaranties | 0.0 | 0 | 0.0 | 0 | n.m. | |
| State Governments | 0.0 | 0 | 345.2 | 2 | -100.0 | |
| State Agencies | 957.7 | 19 | 1,159.3 | 23 | -17.4 | |
| Counties & Parishes | 242.5 | 26 | 169.6 | 33 | +43.0 | |
| Cities & Towns | 917.0 | 147 | 954.1 | 177 | -3.9 | |
| District | 576.3 | 88 | 856.9 | 100 | -32.7 | |
| Local Authorities | 113.6 | 13 | 73.0 | 10 | +55.6 | |
| Colleges & Universities | 399.8 | 37 | 393.0 | 36 | +1.7 | |
| Direct Issuer | 0.0 | 0 | 32.5 | 3 | -100.0 | |
| Bank Qualified | 596.9 | 153 | 915.9 | 231 | -100.0 -34.8 | |
| Qualified Sch Construction | 0.0 | 0 | 0.0 | 0 | | |
| Other Stimulus Program | | | | | | |
| omer sumulus Program | 0.0 | 0 | 0.0 | 0 | n.m. | |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

Source: Thomson Reuters (Jan. 9)

MICHIGAN: Bond Sales

| | 201 | 2017 | | 116 | |
|-------------------------------|-----------|-----------|------------|-----------|----------------|
| | Volume in | Number | Volume in | Number | Change from |
| | millions | of issues | millions | of issues | prior period |
| Total | \$7,440.2 | 337 | \$13,162.1 | 459 | -43.5 % |
| First Quarter | 1,858.6 | 105 | 3,742.7 | 181 | -50.3 |
| Second Quarter | 1,747.7 | 106 | 2,467.9 | 131 | -29.2 |
| Third Quarter | 1,207.0 | 52 | 4,603.2 | 86 | -73.8 |
| Fourth Quarter | 2,626.9 | 74 | 2,348.3 | 61 | +11.9 |
| Development | 86.2 | 10 | 27.1 | 4 | +218.1 |
| Education | 3,214.2 | 158 | 4,640.5 | 248 | -30.7 |
| Electric Power | 13.6 | 2 | 77.6 | 2 | -82.5 |
| Environmental Facilities | 0.0 | 0 | 73.2 | 2 | -100.0 |
| Healthcare | 1,198.8 | 9 | 2,340.1 | 20 | -48.8 |
| Housing | 249.3 | 5 | 790.8 | 8 | -68.5 |
| Public Facilities | 178.5 | 16 | 56.3 | 8 | +217.1 |
| Transportation | 924.2 | 15 | 638.9 | 12 | +44.7 |
| Utilities | 866.3 | 47 | 2,285.3 | 58 | -62.1 |
| General Purpose | 709.1 | 75 | 2,232.3 | 97 | -68.2 |
| Tax-Exempt | 5,766.5 | 297 | 11,313.7 | 393 | -49.0 |
| Taxable | 1,155.7 | 35 | 1,645.2 | 62 | -29.8 |
| Minimum-Tax | 518.0 | 5 | 203.2 | 4 | +154.9 |
| New-Money | 2,175.3 | 159 | 3,711.8 | 190 | -41.4 |
| Refunding | 3,478.4 | 152 | 6,053.6 | 230 | -42.5 |
| Combined | 1,786.5 | 26 | 3,396.7 | 39 | -47.4 |
| Negotiated | 4,435.5 | 148 | 11,207.6 | 281 | -60.4 |
| Competitive | 990.6 | 123 | 874.7 | 134 | +13.3 |
| Private Placements | 2,014.1 | 66 | 1,079.8 | 44 | +86.5 |
| Revenue | 4,093.0 | 52 | 6,756.6 | 76 | -39.4 |
| General Obligation | 3,347.2 | 285 | 6,405.5 | 383 | <u>–47.7</u> |
| Fixed Rate | 6,596.2 | 323 | 12,181.9 | 445 | -45.9 |
| Variable Rate (Short Put) | 656.8 | 7 | 328.9 | 5 | +99.7 |
| Variable Rate (Long/No Put) . | 19.7 | 2 | 77.6 | 2 | -74.6 |
| Zero Coupon | 0.0 | 0 | 10.2 | 1 | -100.0 |
| Linked Rate | 167.5 | 5 | 563.5 | 6 | -70.3 |
| _ Convertible | 0.0 | 0 | 0.0 | 0 | n.m. |
| Bond Insurance | 521.1 | 34 | 776.2 | 46 | -32.9 |
| Letter of Credit | 109.0 | 1 | 0.0 | 0 | n.m. |
| Standby Purch Agreements | 0.0 | 0 | 0.0 | 0 | n.m. |
| Insured Mortgages | 0.0 | 0 | 0.0 | 0 | n.m. |
| Guaranties | 1,449.6 | 92 | 2,448.3 | 152 | -40.8 |
| Other Enhancements | 0.0 | 0 | 0.0 | 0 | n.m. |
| State Governments | 119.6 | 2 | 878.4 | 4 | -86.4 |
| State Agencies | 2,207.6 | 19 | 4,808.9 | 34 | -54.1 |
| Counties & Parishes | 589.1 | 37 | 489.4 | 25 | +20.4 |
| Cities & Towns | 691.8 | 90 | 776.5 | 103 | -10.9 |
| District | 1,986.6 | 148 | 3,772.5 | 252 | -47.3 |
| Local Authorities | 1,044.5 | 29 | 1,934.6 | 30 | -46.0 |
| Colleges & Universities | 801.0 | 12 | 463.8 | 10 | +72.7 |
| Direct Issuer | 0.0 | 0 | 38.0 | 1 | -100.0 |
| Bank Qualified | 579.3 | 138 | 905.2 | 200 | -36.0 |
| Qualified Sch Construction | 0.0 | 0 | 0.0 | 0 | n.m. |
| Other Stimulus Program | 3.2 | 1 | 20.8 | 3 | -84.6 |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

Source: Thomson Reuters (Jan. 9)

IOWA: Top Five Rankings

| Seni | ior Managers | | Financial Advisors | |
|------|----------------------|---------|--------------------------|----------|
| | Firm | Volume | Firm Volu | ıme |
| 1 | Robert W Baird | \$379.4 | 1 PFM Financial Adv \$74 | 48.7 |
| 2 | Piper Jaffray | 243.4 | 2 Piper Jaffray 49 | 91.0 |
| 3 | RBC Capital Mkts | 242.0 | 3 Springsted Incorp 39 | 98.4 |
| 4 | BA Merrill Lynch | 173.7 | | 67.0 |
| 5 | D A Davidson | 154.4 | 5 William B Tschudy 6 | 62.0 |
| Issu | ers | | Bond Counsel | |
| 1 | Iowa Finance Auth | \$628.3 | 1 Ahlers & Cooney \$1,36 | 61.0 |
| 2 | Iowa State Board | 261.4 | 2 Dorsey & Whitney 1,02 | 22.7 |
| 3 | Polk Co-lowa | 138.1 | | 20.6 |
| 4 | lowa Higher Ed | 114.2 | 4 * Polsinelli PC | 11.5 |
| 5 | Coralville City-lowa | 75.1 | 4 * Shuttleworth | 11.5 |

*Tie. Dollar amounts are in millions. Bond rankings are based on issues maturing in 13 months or more. Private placements, remarketings, and issues not meeting Thomson Reuters's "T+5" policy rule are excluded. In issues with multiple book-runners, each firm is credited with its actual allocation. In issues with multiple co-advisors or co-counsel, the par amount of the issue is divided equally among the firms.

Source: Thomson Reuters (Jan. 9)

MICHIGAN: Top Five Rankings

| Seni | ior Managers | | Fina | ncial Advisors | |
|------|---------------------------|-----------|------|-------------------|-----------|
| | Firm | Volume | | Firm | Volume |
| 1 | BA Merrill Lynch | \$1.286.6 | 1 | PFM Financial Adv | \$2,012.7 |
| 2 | Stifel Nicolaus | 996.2 | 2 | Melio & Company | 1.002.6 |
| 3 | Goldman Sachs | 580.3 | 3 | Robert W Baird | 358.8 |
| 4 | J P Morgan | 451.4 | 4 | Umbaugh LLP | 320.7 |
| 5 | Citi | 317.0 | 5 | Bendzinski & Co | 292.0 |
| Issu | ers | | Bon | d Counsel | |
| 1 | Michigan Finance Auth | \$1,048.8 | 1 | Miller Canfield | \$1,842.4 |
| 2 | Regents of the University | 464.8 | 2 | Thrun Law Firm | 1,220.1 |
| 3 | Wayne Co Airport Auth | 278.9 | 3 | Hawkins Delafield | 1,012.5 |
| 4 | Michigan St Housing Dev | 204.3 | 4 | Dickinson Wright | 736.4 |
| | Roval Oak City-Michigan | 126.6 | 5 | Clark Hill Thorp | 206.2 |

The Bond Buyer

MINNESOTA: Bond Sales

| | 201 | 2017 2016 | | 16 | | |
|-------------------------------|-----------|-----------|------------------|-----------|----------------|--|
| | Volume in | Number | Volume in | Number | Change from | |
| | millions | of issues | millions | of issues | prior period | |
| Total | \$6,858.1 | 471 | \$9,470.9 | 638 | -27.6% | |
| First Quarter | 1,156.4 | 86 | 2,110.6 | 118 | -45.2 | |
| Second Quarter | 1,327.3 | 120 | 2,063.8 | 201 | -35.7 | |
| Third Quarter | 2,586.0 | 121 | 2,899.5 | 156 | -10.8 | |
| Fourth Quarter | 1,788.4 | 144 | 2,397.0 | 163 | -25.4 | |
| Development | 65.6 | 7 | 30.9 | 6 | +112.3 | |
| Education | 2,203.8 | 144 | 3,276.8 | 226 | -32.7 | |
| Electric Power | 268.4 | 9 | 106.7 | 7 | +151.5 | |
| Environmental Facilities | 6.8 | 1 | 17.9 | 1 | -62.0 | |
| Healthcare | 903.0 | 36 | 1,121.2 | 33 | -19.5 | |
| Housing | 861.6 | 41 | 884.8 | 36 | -2.6 | |
| Public Facilities | 319.7 | 20 | 107.4 | 15 | +197.7 | |
| Transportation | 358.6 | 28 | 1.245.1 | 27 | -71.2 | |
| Utilities | 197.6 | 24 | 784.3 | 67 | -74.8 | |
| General Purpose | 1.673.0 | 161 | 1,895.8 | 220 | -11.8 | |
| Tax-Exempt | 6,344.9 | 420 | 8,779.3 | 573 | -27.7 | |
| Taxable | 382.8 | 47 | 543.7 | 61 | -29.6 | |
| Minimum-Tax | 130.4 | 4 | 147.9 | 4 | -11.8 | |
| New-Money | 3,346.8 | 311 | 5,416.1 | 365 | -38.2 | |
| Refunding | 2,185.9 | 127 | 3,254.0 | 244 | -32.8 | |
| Combined | 1,325.4 | 33 | 800.8 | 29 | +65.5 | |
| Negotiated | 3,146.5 | 158 | 4,111.6 | 219 | -23.5 | |
| Competitive | 3,480.9 | 302 | 5,234.3 | 416 | -23.5 -33.5 | |
| Private Placements | 230.7 | 11 | 125.0 | 3 | -33.3 +84.6 | |
| Revenue | 2,944.6 | 124 | 4,162.0 | 135 | -29.3 | |
| General Obligation | 3,913.5 | 347 | 5,308.9 | 503 | -25.3 -26.3 | |
| Fixed Rate | 6,570.8 | 451 | 9,200.8 | 631 | -20.5 -28.6 | |
| Variable Rate (Short Put) | 163.6 | 431 8 | 9,200.8 217.2 | 6 | -26.0 -24.7 | |
| | 117.2 | 0 11 | 0.0 | 0 | | |
| Variable Rate (Long/No Put) . | | | | - | n.m. | |
| Zero Coupon | 6.5 | 1 | 52.9 | 1 | -87.7 | |
| Linked Rate | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Convertible | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Bond Insurance | 83.6 | 9 | 5.6 | 1 | +1392.9 | |
| Letter of Credit | 5.7 | 2 | 5.2 | 2 | +9.6 | |
| Standby Purch Agreements | 140.0 | 3 | 0.0 | 0 | n.m. | |
| Insured Mortgages | 11.2 | 2 | 320.4 | 6 | -96.5 | |
| Guaranties | 1,214.4 | 125 | 2,737.3 | 200 | -55.6 | |
| State Governments | 865.8 | 6 | 902.5 | 6 | -4.1 | |
| State Agencies | 1,159.1 | 32 | 1,312.7 | 27 | -11.7 | |
| Counties & Parishes | 570.4 | 38 | 633.2 | 49 | -9.9 | |
| Cities & Towns | 1,736.5 | 232 | 2,277.2 | 309 | -23.7 | |
| District | 1,253.8 | 124 | 2,735.0 | 200 | -54.2 | |
| Local Authorities | 794.1 | 35 | 1,487.8 | 46 | -46.6 | |
| Colleges & Universities | 478.4 | 4 | 122.5 | 1 | +290.5 | |
| Direct Issuer | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Bank Qualified | 956.2 | 258 | 1,241.4 | 363 | -23.0 | |
| Qualified Sch Construction | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Other Stimulus Program | 0.0 | 0 | 0.0 | 0 | n.m. | |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

Source: Thomson Reuters (Jan. 9)

MISSOURI: Bond Sales

| | 2017 2016 | | 16 | | |
|-------------------------------|-----------|-----------|-----------|-----------|--------------|
| | Volume in | Number | Volume in | Number | Change from |
| 7.1.1 | millions | of issues | millions | of issues | prior period |
| Total | \$6,836.4 | 382 | \$6,089.8 | 354 | +12.3% |
| First Quarter | 1,142.9 | 87 | 1,846.3 | 87 | -38.1 |
| Second Quarter | 2,267.9 | 105 | 1,497.3 | 103 | +51.5 |
| Third Quarter | 871.5 | 73 | 1,450.6 | 72 | -39.9 |
| Fourth Quarter | 2,554.1 | 117 | 1,295.6 | 92 | +97.1 |
| Development | 1,504.2 | 41 | 213.8 | 7 | +603.6 |
| Education | 2,178.9 | 190 | 2,546.2 | 198 | -14.4 |
| Electric Power | 76.9 | 4 | 303.0 | 3 | -74.6 |
| Environmental Facilities | 5.5 | 1 | 5.8 | 1 | -5.2 |
| Healthcare | 1,258.4 | 22 | 1,043.4 | 17 | +20.6 |
| Housing | 227.1 | 5 | 268.0 | 7 | -15.3 |
| Public Facilities | 259.1 | 26 | 560.8 | 33 | -53.8 |
| Transportation | 417.0 | 11 | 97.1 | 9 | +329.5 |
| Utilities | 512.0 | 28 | 540.6 | 29 | -5.3 |
| General Purpose | 397.3 | 54 | 511.1 | 50 | -22.3 |
| Tax-Exempt | 5,096.7 | 338 | 5,299.2 | 340 | -3.8 |
| Taxable | 1,567.7 | 40 | 784.3 | 13 | +99.9 |
| Minimum-Tax | 172.0 | 4 | 6.3 | 1 | +2630.2 |
| New-Money | 3,439.0 | 197 | 2,036.1 | 146 | +68.9 |
| Refunding | 2,369.8 | 163 | 2,850.5 | 183 | -16.9 |
| Combined | 1,027.6 | 22 | 1,203.2 | 25 | -14.6 |
| Negotiated | 4,231.7 | 257 | 4,701.3 | 288 | -10.0 |
| Competitive | 783.0 | 50 | 1,118.7 | 47 | -30.0 |
| Private Placements | 1,821.7 | 75 | 269.8 | 19 | +575.2 |
| Revenue | 5,277.8 | 200 | 4,282.9 | 159 | +23.2 |
| General Obligation | 1,558.6 | 182 | 1,806.9 | 195 | -13.7 |
| Fixed Rate | 6,368.2 | 366 | 5,900.9 | 347 | +7.9 |
| Variable Rate (Short Put) | 302.0 | 6 | 136.8 | 4 | +120.8 |
| Variable Rate (Long/No Put) . | 0.0 | 0 | 0.0 | 0 | n.m. |
| Zero Coupon | 2.9 | 7 | 20.9 | 2 | -86.1 |
| Linked Rate | 163.3 | 3 | 31.2 | 1 | +423.4 |
| Convertible | 0.0 | 0 | 0.0 | 0 | n.m. |
| Bond Insurance | 362.4 | 13 | 78.8 | 9 | +359.9 |
| Letter of Credit | 7.7 | 2 | 17.8 | 1 | -56.7 |
| Standby Purch Agreements | 0.0 | 0 | 0.0 | 0 | n.m. |
| Insured Mortgages | 167.9 | 4 | 153.0 | 3 | +9.7 |
| Guaranties | 1.140.5 | 136 | 1,020.0 | 128 | +11.8 |
| State Governments | 0.0 | 0 | 0.0 | 0 | n.m. |
| State Agencies | 1,824.0 | 32 | 2,260.5 | 36 | -19.3 |
| Counties & Parishes | 459.1 | 18 | 249.3 | 17 | +84.2 |
| Cities & Towns | 1,464.4 | 92 | 911.8 | 65 | +60.6 |
| District | 2,049.3 | 201 | 2,108.3 | 203 | -2.8 |
| Local Authorities | 991.9 | 36 | 465.4 | 27 | +113.1 |
| Colleges & Universities | 47.7 | 3 | 94.5 | 6 | -49.5 |
| Direct Issuer | 0.0 | 0 | 0.0 | 0 | n.m. |
| Bank Qualified | 789.5 | 199 | 868.6 | 219 | -9.1 |
| Qualified Sch Construction | 0.0 | 0 | 0.0 | 0 | n.m. |
| Other Stimulus Program | 1.9 | 2 | 3.6 | 1 | -47.2 |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

Source: Thomson Reuters (Jan. 9)

MINNESOTA: Top Five Rankings

| Seni | or Managers | | Financial Advisors | | | |
|-----------------------|---|---|-----------------------|--|---|--|
| | Firm | Volume | | Firm | Volume | |
| 1 2 3 4 5 | RBC Capital Mkts Robert W Baird BA Merrill Lynch Piper Jaffray Citi | \$1,243.0 940.4 810.0 801.0 601.5 | 1 2 3 4 5 | Springsted Incorporated Ehlers & Associates PFM Financial Adv Public Resources Adv CSG Advisors Incorp | \$1,401.3 1,163.9 955.3 858.2 716.4 | |
| Issu | ers | | Bon | d Counsel | | |
| 1 | Minnesota | \$865.8 | 1 | Dorsey & Whitney | \$1,789.0 | |
| 2 | Minnesota Housing | 716.4 | 2 | Kutak Rock LLP | 1,707.9 | |
| 3 | University of Minne | 423.3 | 3 | Kennedy & Graven | 1,274.5 | |
| 4 | Minnesota Higher | 373.9 | 4 | Knutson Flynn | 584.7 | |
| 5 | St Paul Housing | 346.6 | 5 | Briggs and Morgan | 459.8 | |

Dollar amounts are in millions. Bond rankings are based on issues maturing in 13 months or more. Private placements, remarketings, and issues not meeting Thomson Reuters's "T+5" policy rule are excluded. In issues with multiple book-runners, each firm is credited with its actual allocation. In issues with multiple co-advisors or co-counsel, the par amount of the issue is divided equally among the firms.

Source: Thomson Reuters (Jan. 9)

MISSOURI: Top Five Rankings

| Seni | or Managers | | Fina | ncial Advisors | |
|-----------------------|--|---|-----------------------|--|---|
| | Firm | Volume | | Firm | Volume |
| 1 2 3 4 5 | Stifel Nicolaus Wells Fargo George K Baum Barclays J P Morgan | \$1,001.5 530.4 506.5 428.2 340.4 | 1 2 3 4 5 | William B Tschudy Piper Jaffray & Co PFM Financial Adv Columbia Capital WM Financial | \$700.1 407.7 373.3 296.5 203.6 |
| Issu | ers | | Bon | d Counsel | |
| 1 2 3 4 5 | Missouri Hlth Metropolitan St St Louis City-Missouri Kansas City-Missouri Missouri Housing Dev | \$930.2 316.2 258.4 234.5 227.1 | 1 2 3 4 5 | Gilmore & Bell PC Hardwick Law Firm White Coleman Mickes O'Toole Armstrong Teasdale | \$3,323.5 321.0 278.7 262.3 244.6 |

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NEBRASKA: Bond Sales

| | 201 | 17 | 20 | 2016 | | |
|-------------------------------|------------------|-----------|------------------|-----------|----------------|--|
| | Volume in | Number | Volume in | Number | Change from | |
| | millions | of issues | millions | of issues | prior period | |
| Total | \$2,949.8 | 323 | \$3,280.6 | 384 | -10.1% | |
| First Quarter | 689.4 | 72 | 648.2 | 72 | +6.4 | |
| Second Quarter | 444.9 | 95 | 596.7 | 111 | -25.4 | |
| Third Quarter | 361.3 | 85 | 1,130.8 | 117 | -68.0 | |
| Fourth Quarter | 1,454.2 | 71 | 904.9 | 84 | +60.7 | |
| Development | 16.7 | 2 | 2.2 | 1 | +659.1 | |
| Education | 775.5 | 57 | 731.5 | 71 | +6.0 | |
| Electric Power | 345.2 | 14 | 1,011.8 | 29 | -65.9 | |
| Environmental Facilities | 1.3 | 1 | 8.0 | 1 | +62.5 | |
| Healthcare | 250.7 | 9 | 447.4 | 10 | -44.0 | |
| Housing | 127.2 | 4 | 260.0 | 7 | -51.1 | |
| Public Facilities | 88.8 | 29 | 141.6 | 21 | -37.3 | |
| Transportation | 121.0 | 35 | 82.9 | 31 | +46.0 | |
| Utilities | 865.4 | 120 | 312.4 | 136 | +177.0 | |
| General Purpose | 358.0 | 52 | 290.0 | 77 | +23.4 | |
| Tax-Exempt | 2,714.8 | 312 | 3,082.0 | 371 | -11.9 | |
| Taxable | 140.4 | 8 | 156.3 | 8 | -11.3 -10.2 | |
| Minimum-Tax | 94.6 | 3 | 42.3 | 5 | +123.6 | |
| New-Money | 436.9 | 19 | 298.7 | 27 | +46.3 | |
| Defunding | 1,498.3 | 141 | 1,590.9 | 206 | -5.8 | |
| Refunding | | 163 | | 151 | -5.8 -27.1 | |
| Combined | 1,014.6 | 310 | 1,391.0 | 377 | -27.1 -13.1 | |
| Negotiated | 2,609.6 272.8 | 8 | 3,001.8 246.4 | | -13.1 +10.7 | |
| Competitive | | o 5 | 32.4 | 6 1 | | |
| Private Placements | 67.4 | | | | +108.0 | |
| Revenue | 1,853.9 | 69 | 2,247.6 | 98 | -17.5 | |
| General Obligation | 1,095.9 | 254 | 1,033.0 | 286 | +6.1 | |
| Fixed Rate | 2,905.6 | 322 | 3,211.6 | 381 | -9.5 | |
| Variable Rate (Short Put) | 44.2 | 1 | 69.0 | 3 | -35.9 | |
| Variable Rate (Long/No Put) . | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Zero Coupon | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Linked Rate | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Convertible | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Bond Insurance | 109.0 | 4 | 50.0 | 3 | +118.0 | |
| Letter of Credit | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Standby Purch Agreements | 44.2 | 1 | 0.0 | 0 | n.m. | |
| Insured Mortgages | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Guaranties | 0.0 | 0 | 0.0 | 0 | n.m. | |
| State Governments | 17.5 | 3 | 22.2 | 2 | -21.2 | |
| State Agencies | 116.8 | 3 | 318.9 | 7 | -63.4 | |
| Counties & Parishes | 150.5 | 16 | 110.4 | 27 | +36.3 | |
| Cities & Towns | 343.9 | 116 | 447.9 | 127 | -23.2 | |
| District | 1,106.0 | 155 | 1,380.0 | 181 | -19.9 | |
| Local Authorities | 1,001.3 | 24 | 700.7 | 28 | +42.9 | |
| Colleges & Universities | 213.8 | 6 | 300.5 | 12 | -28.9 | |
| Direct Issuer | 0.0 | 0 | 0.0 | 0 | –20.3 n.m. | |
| Cooperative Utilities | 0.0 | 0 | 0.0 | 0 | | |
| Bank Qualified | 615.2 | 267 | 752.3 | 319 | n.m. -18.2 | |
| | | 0 | 0.0 | 0 | | |
| Qualified Sch Construction | 0.0 | | | | n.m. | |
| Other Stimulus Program | 0.0 | 0 | 0.0 | 0 | n.m. | |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

NORTH DAKOTA: Bond Sales

| | 0017 | | | | | |
|-------------------------------|-----------------------|---------------------|-----------------------|---------------------|-----------------------------|--|
| | 201 | - | _ | 016 | | |
| | Volume in millions | Number of issues | Volume in millions | Number of issues | Change from prior period | |
| Total | \$1,191.0 | 78 | \$890.5 | 107 | +33.7% | |
| First Quarter | 56.4 | 12 | 105.0 | 22 | -46.3 | |
| Second Quarter | 282.5 | 25 | 346.7 | 33 | -18.5 | |
| Third Quarter | 325.7 | 20 | 270.6 | 26 | +20.4 | |
| Fourth Quarter | 526.4 | 21 | 168.2 | 26 | +213.0 | |
| Development | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Education | 191.3 | 16 | 206.5 | 27 | -7.4 | |
| Electric Power | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Environmental Facilities | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Healthcare | 450.7 | 5 | 29.6 | 2 | +1422.6 | |
| Housing | 288.6 | 7 | 278.4 | 4 | +3.7 | |
| Public Facilities | 64.1 | 13 | 117.0 | 15 | -45.2 | |
| Transportation | 11.1 | 6 | 20.4 | 13 | -45.2 -45.6 | |
| Utilities | 21.3 | 14 | 39.1 | 17 | -45.5 | |
| | 163.9 | 14 17 | 199.5 | 29 | -45.5 -17.8 | |
| General Purpose | | 72 | 799.3 | 102 | | |
| Tax-Exempt | 1,139.9 | | | | +42.6 | |
| Taxable | 42.9 | 5 | 21.7 | 3 | +97.7 | |
| Minimum-Tax | 8.2 | 1 | 69.5 | 2 | <u>-88.2</u> | |
| New-Money | 750.8 | 37 | 389.5 | 48 | +92.8 | |
| Refunding | 238.3 | 37 | 478.3 | 49 | -50.2 | |
| Combined | 201.9 | 4 | 22.7 | 10 | +789.4 | |
| Negotiated | 790.0 | 37 | 508.9 | 52 | +55.2 | |
| Competitive | 379.2 | 40 | 381.6 | 55 | -0.6 | |
| Private Placements | 21.8 | 1 | 0.0 | 0 | n.m. | |
| Revenue | 803.7 | 30 | 500.6 | 33 | +60.5 | |
| General Obligation | 387.3 | 48 | 389.9 | 74 | -0.7 | |
| Fixed Rate | 1,148.8 | 76 | 890.5 | 107 | +29.0 | |
| Variable Rate (Short Put) | 42.2 | 2 | 0.0 | 0 | n.m. | |
| Variable Rate (Long/No Put) . | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Zero Coupon | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Linked Rate | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Convertible | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Bond Insurance | 41.2 | 4 | 27.1 | 1 | +52.0 | |
| Letter of Credit | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Standby Purch Agreements | 42.2 | 2 | 0.0 | 0 | n.m. | |
| Insured Mortgages | 11.1 | 1 | 0.0 | 0 | n.m. | |
| Guaranties | 71.1 | 10 | 85.2 | 20 | -16.5 | |
| Other Enhancements | 0.0 | 0 | 5.6 | 1 | n.m. | |
| State Governments | 0.0 | 0 | 0.0 | 0 | n.m. | |
| State Agencies | 381.4 | 10 | 305.2 | 6 | +25.0 | |
| Counties & Parishes | 365.6 | 6 | 51.7 | 7 | +607.2 | |
| Cities & Towns | 288.7 | 32 | 300.4 | 49 | -3.9 | |
| District | 139.4 | 26 | 208.2 | 41 | -33.0 | |
| Local Authorities | 15.9 | 4 | 6.2 | 3 | +156.5 | |
| Colleges & Universities | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Direct Issuer | 0.0 | 0 | 18.8 | 1 | -100.0 | |
| Bank Qualified | 113.1 | 45 | 151.3 | _ | <u>-100.0</u> -25.2 | |
| Qualified Sch Construction | 0.0 | 0 | 0.0 | 07 | | |
| Other Stimulus Program | 0.0 | 0 | 0.0 | 0 | n.m. | |
| Other Stilliulus Flugialli | 0.0 | U | 0.0 | U | n.m. | |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

NEBRASKA: Top Five Rankings

| Seni | or Managers | | Financial Advisors |
|------|-----------------------|---------|--|
| | Firm | Volume | Firm Volume |
| 1 | Ameritas Investment | \$749.4 | 1 Municipal Capital Mkts \$503.3 2 Ameritas Investment 257.8 3 Barclays 220.2 4 Kuehl Capital Corp 98.4 5 * Ponder & Co 95.5 5 * Stifel Nicolaus 95.5 Bond Counsel |
| 2 | Goldman Sachs | 503.3 | |
| 3 | D A Davidson | 496.2 | |
| 4 | Citi | 257.3 | |
| 5 | Wells Fargo | 188.4 | |
| 1 | Central Plains Energy | \$503.3 | 1 Kutak Rock LLP \$1,006.8 2 Gilmore & Bell 755.2 3 Orrick Herrington 503.3 4 Baird Holm LLP 469.7 5 Norton Rose Fulbright 86.0 |
| 2 | Omaha Public Power | 220.2 | |
| 3 | Univ of Nebraska | 172.9 | |
| 4 | Lancaster Co | 122.1 | |
| 5 | Nebraska Invest Fin | 116.8 | |

*Tie. Dollar amounts are in millions. Bond rankings are based on issues maturing in 13 months or more. Private placements, remarketings, and issues not meeting Thomson Reuters's "T+5" policy rule are excluded. In issues with multiple book-runners, each firm is credited with its actual allocation. In issues with multiple co-advisors or co-counsel, the par amount of the issue is divided equally among the firms.

Source: Thomson Reuters (Jan. 9)

NORTH DAKOTA: Top Five Rankings

| Seni | or Managers | | Financial Advisors | |
|-----------------------|--|--|---|--|
| | Firm | Volume | Firm | Volume |
| 1 2 3 4 5 | Raymond James RBC Capital Mkts Dougherty Wells Fargo Robert W Baird | \$350.3 288.6 96.2 95.9 87.8 | 1 Caine Mitter & Asso 2 PFM Financial Adv 3 Dougherty 4 Fieldman Rolapp 5 Springsted Incorp | \$288.6 113.9 112.9 71.5 68.2 |
| Issu | ers | | Bond Counsel | |
| 1 2 3 4 5 | Ward Co-North North Dakota Hsg Grand Forks City North Dakota St Fargo City-North | \$357.6 288.6 87.2 74.3 57.7 | 1 Dorsey & Whitney 2 Kutak Rock LLP 3 Arntson Stewart 4 Ohnstad Twitchell 5 * Gray Pannell 5 * Erik R Johnson | \$424.0 288.6 246.8 136.9 28.8 28.8 |

The Bond Buyer

OHIO: Bond Sales

| | 201 | 7 | | 016 | |
|--|------------------|-----------|------------------|-----------|---------------|
| | Volume in | Number | Volume in | Number | Change from |
| Tatal | millions | of issues | millions | of issues | prior period |
| Total | \$13,897.6 | 348 | \$11,429.7 | 408 | +21.6% |
| First Quarter | 2,728.5 | 70 70 | 3,192.2 | | -14.5 |
| Second Quarter | 2,580.0 | 76 | 2,722.5 | | -5.2 |
| Third Quarter | 3,217.6 | 75 | 3,042.3 | | +5.8 |
| Fourth Quarter | 5,371.5 | 127 | 2,472.7 | | +117.2 |
| Development | 682.6 | 16 | 507.1 | | +34.6 |
| Education | 4,294.2 | 166 | 3,581.6 | | +19.9 |
| Electric Power | 195.2 | 3 | 469.2 | | -58.4 |
| Environmental Facilities | 0.0 | 0 | 35.4 | | -100.0 |
| Healthcare | 4,601.9 | 33 | 1,671.9 | 24 | +175.2 |
| Housing | 393.9 | 13 | 655.4 | 12 | -39.9 |
| Public Facilities | 436.6 | 14 | 692.4 | 21 | -36.9 |
| Transportation | 538.5 | 12 | 837.4 | 21 | -35.7 |
| Utilities | 1,275.4 | 13 | 1,062.9 | | +20.0 |
| General Purpose | 1,479.3 | 78 | 1,916.4 | | -22.8 |
| Tax-Exempt | 13,105.8 | 321 | 9,871.1 | 364 | +32.8 |
| Taxable | 554.6 | 24 | 1,427.0 | | -61.1 |
| Minimum-Tax | 237.2 | 3 | 131.6 | 2 | +80.2 |
| New-Money | 6,092.2 | 159 | 4,865.0 | 138 | +25.2 |
| The state of the s | | | | | |
| Refunding | 4,912.0 | 148 | 5,011.8 | | -2.0 |
| Combined | 2,893.4 | 41 | 1,552.9 | | +86.3 |
| Negotiated | 10,496.8 | 284 | 9,468.3 | | +10.9 |
| Competitive | 2,040.0 | 31 | 1,410.8 | | +44.6 |
| Private Placements | 1,360.8 | 33 | 550.6 | 26 | +147.1 |
| Revenue | 8,802.4 | 127 | 6,871.5 | | +28.1 |
| General Obligation | 5,095.2 | 221 | 4,558.2 | | +11.8 |
| Fixed Rate | 12,455.9 | 303 | 10,634.4 | 364 | +17.1 |
| Variable Rate (Short Put) | 767.7 | 9 | 650.3 | | +18.1 |
| Variable Rate (Long/No Put) . | 133.6 | 6 | 48.5 | | +175.5 |
| Zero Coupon | 14.6 | 26 | 19.8 | | -26.3 |
| Linked Rate | 525.8 | 4 | 76.7 | 2 | +585.5 |
| Convertible | 0.0 | 0 | 0.0 | 0 | n.m. |
| Bond Insurance | 391.0 | 40 | 561.9 | 36 | -30.4 |
| Letter of Credit | 0.0 | 0 | 144.9 | 1 | -100.0 |
| Standby Purch Agreements | 13.5 | 1 | 311.0 | 3 | -95.7 |
| Insured Mortgages | 0.0 | 0 | 0.0 | 0 | n.m. |
| Guaranties | 786.1 | 56 | 665.6 | | +18.1 |
| State Governments | 1,774.5 | 12 | 1,245.3 | | +42.5 |
| State Agencies | 3,033.4 | 31 | 2,085.0 | 30 | +45.5 |
| Counties & Parishes | 3,385.4 | 46 | 1,592.2 | | +112.6 |
| Cities & Towns | 1,623.4 | 70 | 2,255.4 | | -28.0 |
| District | 2,645.6 | 149 | 2,235.4 | | +23.3 |
| Local Authorities | 2,045.6 541.6 | 28 | 2,140.3 598.3 | | +23.3 -9.5 |
| | | | | | |
| Colleges & Universities | 775.4 | 10 | 1,092.0 | | -29.0 |
| Direct Issuer | 118.3 | 2 | 415.2 | | <u>-71.5</u> |
| Bank Qualified | 606.6 | 108 | 883.2 | | -31.3 |
| Qualified Sch Construction | 0.0 | 0 | 0.0 | | n.m. |
| Other Stimulus Program | 0.0 | 0 | 0.0 | 0 | n.m. |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

Source: Thomson Reuters (Jan. 9)

SOUTH DAKOTA: Bond Sales

| | 2017 20 | | | | |
|-------------------------------|-----------|-----------|---------------------|-----------|--------------|
| | Volume in | Number | Volume in | Number | Change from |
| Total | millions | of issues | millions \$641.4 | of issues | prior period |
| Total | \$1,521.6 | 57 | 7 | 57 | +137.2% |
| First Quarter | 86.4 | 7 | 75.5 | 18 | +14.4 |
| Second Quarter | 270.7 | 10 | 148.9 | 14 | +81.8 |
| Third Quarter | 610.4 | 18 | 95.3 | 13 | +540.5 |
| Fourth Quarter | 554.1 | 22 | 321.7 | 12 | +72.2 |
| Development | 0.0 | 0 | 0.0 | 0 | n.m. |
| Education | 374.1 | 33 | 222.8 | 36 | +67.9 |
| Electric Power | 3.9 | 1 | 6.3 | 3 | -38.1 |
| Environmental Facilities | 0.0 | 0 | 0.0 | 0 | n.m. |
| Healthcare | 522.5 | 6 | 72.8 | 2 | +617.7 |
| Housing | 357.8 | 6 | 271.0 | 4 | +32.0 |
| Public Facilities | 127.5 | 5 | 33.6 | 9 | +279.5 |
| Transportation | 0.0 | 0 | 0.0 | 0 | n.m. |
| Utilities | 103.0 | 4 | 0.0 | 0 | n.m. |
| General Purpose | 32.8 | 2 | 34.9 | 3 | -6.0 |
| Tax-Exempt | 1,404.5 | 53 | 541.6 | 54 | +159.3 |
| Taxable | 41.6 | 2 | 99.8 | 3 | -58.3 |
| Minimum-Tax | 75.5 | 2 | 0.0 | 0 | n.m. |
| New-Money | 510.3 | 21 | 266.2 | 30 | +91.7 |
| Refunding | 826.4 | 30 | 243.3 | 24 | +239.7 |
| Combined | 184.9 | 6 | 131.9 | 3 | +40.2 |
| Negotiated | 1,411.3 | 54 | 571.1 | 55 | +147.1 |
| Competitive | 74.3 | 2 | 20.3 | 1 | +266.0 |
| Private Placements | 36.0 | 1 | 50.0 | 1 | -28.0 |
| Revenue | 1,193.2 | 23 | 424.8 | 18 | +180.9 |
| General Obligation | 328.4 | 34 | 216.6 | 39 | +51.6 |
| Fixed Rate | 1,521.6 | 57 | 591.4 | 56 | +157.3 |
| Variable Rate (Short Put) | 0.0 | 0 | 50.0 | 1 | -100.0 |
| Variable Rate (Long/No Put) . | 0.0 | 0 | 0.0 | 0 | n.m. |
| Zero Coupon | 0.0 | 0 | 0.0 | 0 | n.m. |
| Linked Rate | 0.0 | 0 | 0.0 | 0 | n.m. |
| Convertible | 0.0 | 0 | 0.0 | 0 | n.m. |
| Bond Insurance | 0.0 | 0 | 8.9 | 2 | -100.0 |
| Letter of Credit | 0.0 | 0 | 0.0 | 0 | n.m. |
| Standby Purch Agreements | 0.0 | 0 | 0.0 | 0 | n.m. |
| Insured Mortgages | 0.0 | 0 | 0.0 | 0 | n.m. |
| Guaranties | 0.0 | 0 | 0.0 | 0 | n.m. |
| State Governments | 0.0 | 0 | 0.0 | 0 | n.m. |
| State Agencies | 908.4 | 12 | 321.0 | 5 | +183.0 |
| Counties & Parishes | 70.2 | 4 | 27.1 | 4 | +159.0 |
| Cities & Towns | 66.3 | 5 | 70.4 | 12 | -5.8 |
| District | 388.4 | 35 | 203.3 | 35 | +91.0 |
| Local Authorities | 0.0 | 0 | 0.0 | 0 | n.m. |
| Colleges & Universities | 88.3 | 1 | 19.6 | 1 | +350.5 |
| Direct Issuer | 0.0 | 0 | 0.0 | 0 | n.m. |
| Bank Qualified | 151.7 | 33 | 171.2 | 42 | -11.4 |
| Qualified Sch Construction | 0.0 | 0 | 0.0 | 0 | n.m. |
| Other Stimulus Program | 0.0 | 0 | 0.0 | 0 | n.m. |
| - Caron Odinialas i Togram | 0.0 | | 0.0 | | 11.111. |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

Source: Thomson Reuters (Jan. 9)

OHIO: Top Five Rankings

| Senior Managers | | | Financial Advisors | | |
|-----------------|-------------------------|----------------------|--------------------|---|---------------------------------|
| | Firm | Volume | | Firm | Volume |
| 1 | J P Morgan Securities | \$2,607.3 | 1 | PFM Financial Adv | \$2,534.2 |
| 2 | BA Merrill Lynch | 2,577.1 | 2 | Kaufman Hall | 1,337.8 |
| 3 | Stifel Nicolaus | 1,209.6 | 3 | Melio & Company | 1,186.3 |
| 4 | Citi | 989.8 | 4 | Umbaugh LLP | 1,064.3 |
| 5 | RBC Capital Mkts | 967.7 | 5 | Ponder & Co | 572.1 |
| | | | D | d Caunaal | |
| Issu | ers | | Ron | d Counsel | |
| Issu 1 | Ohio | \$1,774.5 | | Squire Patton Boggs | \$4,127.6 |
| 1 2 | | \$1,774.5 1,415.9 | 1 2 | | . , |
| 1 | Ohio | | 1 | Squire Patton Boggs | \$4,127.6 3,069.5 1,734.4 |
| 1 2 | Ohio Ohio Public Fac | 1,415.9 | 1 2 | Squire Patton Boggs Dinsmore & Shohl | 3,069.5 |

Dollar amounts are in millions. Bond rankings are based on issues maturing in 13 months or more. Private placements, remarketings, and issues not meeting Thomson Reuters's "T+5" policy rule are excluded. In issues with multiple book-runners, each firm is credited with its actual allocation. In issues with multiple co-advisors or co-counsel, the par amount of the issue is divided equally among the firms.

Source: Thomson Reuters (Jan. 9)

SOUTH DAKOTA: Top Five Rankings

| Seni | ior Managers | | Financial Advisors | | | |
|-----------------------|--|---|--------------------|---|-----------------------------------|--|
| | Firm | Volume | | Firm | Volume | |
| 1 2 3 4 5 | Piper Jaffray BA Merrill Lynch Dougherty & Comp Citi D A Davidson & Co | \$343.7 258.9 245.8 232.8 186.2 | 1 2 3 4 | Kaufman Hall Caine Mitter PFM Financial Adv Dougherty & Comp | \$435.3 357.8 125.7 69.0 | |
| Issu | ers | | Bon | d Counsel | | |
| | 0 11 0 1 1 11111 | Φ4Ε7.4 | | Channan and Cutlan | ቀ ርሳን ር | |
| 1 | South Dakota HIth | \$457.4 | 1 | Chapman and Cutler | \$523.5 | |
| 1 2 | South Dakota Hith South Dakota Hous | \$457.4 357.8 | 2 | Kutak Rock LLP | \$523.5 357.8 | |
| 1 2 3 | oodtii banota iiitii | 1 . | 2 3 | | | |
| _ | South Dakota Hous | 357.8 | _ | Kutak Rock LLP | 357.8 | |

WISCONSIN: Bond Sales

| | 201 | 17 | | 2016 | |
|-------------------------------|------------|-----------|----------|-----------|---------------|
| | Volume in | Number | Volume | in Number | |
| Total | millions | of issues | million | | |
| Total | \$12,573.8 | 610 | \$10,356 | | +21.4% |
| First Quarter | 2,271.6 | 154 | 2,049 | | +10.9 |
| Second Quarter | 4,584.0 | 179 | 3,550 | | +29.1 |
| Third Quarter | 1,536.8 | 116 | 3,380 | | -54.5 |
| Fourth Quarter | 4,181.4 | 161 | 1,376 | | +203.7 |
| Development | 1,291.5 | 19 | 368 | | +250.6 |
| Education | 2,508.6 | 227 | 1,981 | | +26.6 |
| Electric Power | 11.2 | 1 | 83 | | -86.6 |
| Environmental Facilities | 139.1 | 2 | 367 | | -62.1 |
| Healthcare | 2,313.1 | 37 | 2,388 | | -3.1 |
| Housing | 515.6 | 22 | 543 | .6 18 | -5.2 |
| Public Facilities | 189.7 | 11 | 320 | .7 10 | -40.8 |
| Transportation | 970.5 | 17 | 76 | .0 6 | +1177.0 |
| Utilities | 492.3 | 45 | 505 | .0 57 | -2.5 |
| General Purpose | 4,142.2 | 229 | 3,723 | .0 265 | +11.3 |
| Tax-Exempt | 10,801.0 | 531 | 8,675 | .1 498 | +24.5 |
| Taxable | 1,369.6 | 75 | 1,086 | .7 65 | +26.0 |
| Minimum-Tax | 403.2 | 4 | 594 | | -32.2 |
| New-Money | 6,888.3 | 413 | 4,857 | | +41.8 |
| Refunding | 3,895.5 | 152 | 3,571 | | +9.1 |
| Combined | 1.790.0 | 45 | 1,927 | | -7.1 |
| Negotiated | 8,274.6 | 273 | 6,217 | | +33.1 |
| Competitive | 3,175.1 | 299 | 3,134 | | +1.3 |
| Private Placements | 1,124.1 | 38 | 1,004 | | +11.9 |
| Revenue | 7,358.7 | 171 | 5,426 | | +35.6 |
| General Obligation | 5,215.1 | 439 | 4,930 | | +5.8 |
| Fixed Rate | 11,733.0 | 589 | 9,925 | | +18.2 |
| Variable Rate (Short Put) | 422.0 | 14 | 281 | | +50.1 |
| Variable Rate (Long/No Put) . | 146.3 | 3 | 70 | | +107.2 |
| Zero Coupon | 34.9 | 1 | 79 | | -56.0 |
| Linked Rate | 237.6 | 3 | 0 | | |
| | 0.0 | 0 | 0 | | n.m. |
| Convertible | 282.4 | 40 | 162 | | n.m. +74.2 |
| Letter of Credit | | | | | |
| | 19.5 | 3 | 91 | | -78.6 |
| Standby Purch Agreements | 40.0 | 1 | 60 | | -33.3 |
| Insured Mortgages | 0.0 | 0 | 0 | | n.m. |
| Guaranties | 0.0 | 0 | 161 | | -100.0 |
| State Governments | 3,486.8 | 12 | 2,197 | | +58.7 |
| State Agencies | 5,206.0 | 119 | 4,443 | | +17.2 |
| Counties & Parishes | 476.3 | 43 | 443 | | +7.5 |
| Cities & Towns | 1,324.3 | 245 | 1,734 | | -23.7 |
| District | 1,898.2 | 180 | 1,403 | | +35.3 |
| Local Authorities | 150.7 | 9 | 46 | | +226.2 |
| Colleges & Universities | 10.7 | 1 | 13 | | -17.7 |
| Direct Issuer | 0.0 | 0 | 75 | .6 1 | -100.0 |
| Other Enhancements | 20.8 | 1 | 0. | .0 0 | n.m. |
| Bank Qualified | 1,359.6 | 293 | 1,262 | | +7.7 |
| Qualified Sch Construction | 34.9 | 1 | | .0 0 | n.m. |
| Other Stimulus Program | 1.7 | 2 | 13 | | -87.3 |
| | | | | | |

Private placements and municipal forwards are included, but short-term notes and remarketings are excluded. n.m. – not meaningful.

Source: Thomson Reuters (Jan. 9)

WISCONSIN: Top Five Rankings

| Seni | or Managers | | Financial Advisors | | | |
|-----------------------|---|---|-----------------------|--|---|--|
| | Firm | Volume | | Firm | Volume | |
| 1 2 3 4 5 | Robert W Baird Citi Goldman Sachs J P Morgan Secur Morgan Stanley | \$1,229.9 1,110.4 1,087.0 1,015.0 873.9 | 1 2 3 4 5 | Robert W Baird Acacia Financial Lamont Financial Ehlers & Associates PFM Financial Adv | \$1,350.3 1,279.1 728.0 638.8 620.1 | |
| Issu | Issuers | | | Bond Counsel | | |
| 1 | Wisconsin | \$3,486.8 | 1 | Quarles & Brady | \$5,518.9 | |
| 2 | Wisconsin Public | 2,594.1 | 2 | Foley & Lardner | 1,706.9 | |
| 3 | Wisconsin Hlth | 1,195.3 | 3 | Orrick Herrington | 1,373.4 | |
| 4 | Wisconsin Hsg | 337.8 | 4 | Kutak Rock | 551.8 | |
| 5 | Milwaukee City | 136.9 | 5 | Foley & Judell | 347.0 | |

Dollar amounts are in millions. Bond rankings are based on issues maturing in 13 months or more. Private placements, remarketings, and issues not meeting Thomson Reuters's "T+5" policy rule are excluded. In issues with multiple book-runners, each firm is credited with its actual allocation. In issues with multiple co-advisors or co-counsel, the par amount of the issue is divided equally among the firms.

Source: Thomson Reuters (Jan. 9)

Plans for O'Hare Terminal Upgrade Signal Billions of New Debt Ahead

Continued from page 1

"This is a game-changer for the city of Chicago," Mayor Rahm Emanuel said during a public appearance Monday. "This is a once in a lifetime moment to literally leapfrog the competition and become in the United States, the gold standard of what a modern transportation/aviation system looks like...for me this is essential for the vitality of the city."

On the overall financing plans for the new terminal program, city finance department spokeswoman Molly Poppe said: "The administration will have more detail on the financing in the very near future, but as a general matter, this project will be paid for using traditional airport financing mechanisms, and it will not rely on any taxpayer dollars."

The city uses passenger facility charges and a general airport revenue bond structure to finance projects at O'Hare and Midway International Airport. The current airline lease and use agreement expires in May so the financing would be built into the new pact.

be able to accommodate larger aircraft.

New concourses, parking, security screening facilities, and an underground tunnel are part of the eight-year program.

The city is also still pursing efforts to build new hotels and upgrade an existing hotel and is reviewing the qualifications of four firms or teams that have expressed interest in a public-private partnership to build and finance an express rail line between downtown Chicago and O'Hare.

Chicago's airport credits have fared well in the market compared to the steep penalties it pays on its lower rated general obligation credit.

Chicago sold \$812 million of GARBs last June. Ahead of the sale, Fitch Ratings and S&P Global Ratings affirmed O'Hare's single-A level ratings on both its \$7.28 billion of general airport revenue bonds and \$560 million of passenger facility charge debt.

The airport has a \$2.3 multi-year CIP program and about \$1.6 billion in remaining runway costs, Fitch said. In June, the rating agencies said \$8.9 billion in GARB debt was expected to be sold over the next

"This is a game-changer for the city of Chicago," Mayor Rahm Emanuel said Monday. "For me, this is essential to the vitality of the city."

Poppe would not confirm information on the bonding authorization that sources said was expected to be submitted Wednesday and declined to discuss the size, timing, structure, or security until it's submitted to the council.

The terminal package has been the subject of negotiations between the Aviation Department and airlines for more than a year and would mark a follow-up to the ongoing O'Hare Modernization Program launched by Emanuel's predecessor Richard M. Daley in 2001.

That \$10 billion program focused on reconfiguring the airport's runways to a parallel design in place of the intersecting setup blamed for frequent weather delays. Airlines resisted funding a new western terminal that was part of the original plan.

Emanuel in early 2016 announced funding agreements on the final sixth runway. Emanuel later in the year announced his plans to pursue a terminal revamp when airlines signed off on the \$300 million expansion of one terminal and additional gates.

American Airlines and United Airlines operate hubs at the airport and account for about 80% of flights.

Aviation Commissioner Ginger Evans has argued terminal upgrades and new gates are needed to remain competitive internationally and relieve congestion now that there is additional flight capacity.

The plan calls for major renovations to Terminal 1, 3, and 5 and the demolition of Terminal 2, which would be replaced with a new international terminal to supplement the existing international facility and

five years.

Moody's Investors Service and Kroll Bond Rating Agency – which rate the airport's GARBs at A2 and A-plus, respectively -- were not asked to rate the June issue.

Airline cost per passenger, are moderate for a large hub airport at under \$15 but are expected to rise above \$20 over the next five years.

A 10-year non alternative minimum tax maturity with a 5% coupon on the June sale landed at 2.3%, a 44 basis point spread to the market opening Municipal Market Data's AAA benchmark with a long 2041 non-AMT, 5% coupon maturity landing at 3.28%, a 65 bp spread.

A 10-year maturity on Chicago's \$1.1 billion O'Hare sale just after the 2016 presidential election landed at an 82 basis point spread to the MMD top benchmark. In a \$1 billion sale just before the election, the 10-year landed at a spread of 58 basis points. Both were in non-AMT series.

The airport has recently ranked third nationally in passenger count, behind Atlanta and Los Angeles.

COMMENT

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