You’re focused on providing your clients with the best accounting outsourcing services - simplifying their back-office operations, financial reporting, and month-end close. Yet, you need to be mindful of the productivity of your staff to minimize manual accounting tasks - so you can maximize service, improve margins, and efficiently grow your practice.

BlackLine is proven to help. We’re the world’s #1 cloud Financial Corporate Performance Management Solution, providing account and transactional reconciliation that’s trusted by 147,000 accounting professionals in over 120 countries.

Already the solution of choice at the world’s largest enterprises, fastest growing companies, and non-profits, we cut time spent on reconciliation by 50%+ with auto-certification, task management and more — accelerating the financial close by 70%+.

Better Margins.
Better Client Service.
Set Your Practice Apart.

Today, accounting outsourcing and financial management service providers are turning to BlackLine, transforming their accounting and back office processes, so they can better serve their clients and improve staff efficiency.

We accelerate multiple business processes, from client on-boarding, to automating reconciliations, to accounting review tasks. Our web based application even facilitates easier collaboration with auditors.
If your business relies on fixed price contracts, every resource efficiency improvement drives bottom line benefits, and it can all soon add up to be substantial across staff and clients. Better yet, it means you can onboard more clients, without adding unnecessary headcount.

Faster client onboarding, improved turnaround on client tasks and queries, and stronger auditor collaboration provides powerful benefits to set your practice apart. And with BlackLine, your clients gain the confidence of knowing that you’re running their reconciliations on a platform Gartner has named a Leader in Financial Corporate Performance Management.

“BlackLine has been successful in establishing relationships with leading financial management service providers as part of their finance transformation practices.”

— GARTNER
If your staff are drowning in spreadsheet templates and paper and email based review processes, the truth is more of the same won’t help. 90% of spreadsheets contain errors, and even after meticulous testing, 1% of cells still contain them. It’s a recipe for draining trust and efficiency. And that means wasted time and effort, that’s bad for your bottom line.

It’s why we built BlackLine differently, and why accounting functions globally run BlackLine —100% cloud, no spreadsheets. Completely web based, centralized business rules, a single cloud repository, and one place to manage reconciliation rules, tasks, review processes and procedures. We cut spreadsheet sprawl and drive collaboration and automation.

**Built for the Cloud. Scales with Your Growth.**

With our unique cloud multi-tenant architecture for Financial Corporate Performance Management, we make it easy to efficiently and flexibly manage multiple clients within a single, centrally managed cloud instance - making it simple to onboard and administer growing clients and staff, with centralized security, permissions, and rules. And with proven connectivity, and automated data uploads across ERPs, bank, credit card, and other sources, we streamline core operational aspects that often chip away at productivity.

**Fast Track New Client Onboarding**

Onboarding a new client takes time. Setting up the reconciliation process, copying templates, managing binders, customizing what’s needed and what isn’t is error-prone and time consuming. Best case, it drains administrative resources. Worse, it results in a poor onboarding experience.

BlackLine streamlines it with centralization and automation - enabling accounting staff to get up and running with new clients faster. We centralize best practices and accounting procedures, eliminate onerous binders and file sharing, so every client is treated with the right, relevant best practices, and automated reconciliation and accounting rules - first time, every time. Our task management streamlines review processes, and we even simplify creating the client organization structure and balance import process. It’s client onboarding. Accelerated.
Every Reconciliation. Simplified.

No matter what reconciliations you're dealing with on behalf of your clients, we free up staff time standardizing and automating them, including general ledger and balance sheet account, bank, credit card, cash, inventory, investment, or any other type of reconciliation.

**Bank and Credit Card**
Client bank and credit card file formats, complex matches, and high volumes burn resources. We make it simple. We automatically match bank statement to disbursements/deposit. And we streamline resolution of variances: with integrated journal creation, exception handling workflow, and integrated creation of reconciling items.

**Investments**
Reconciling client investments take time: grouping asset types and investment schedules, dealing with beginning and ending balances, purchases, redemptions, securities sold and more. With BlackLine, we'll auto-schedule importing detail and subtotals, handle the classification and grouping, and automate the reconciliation process.

**Fixed Assets**
Fixed Asset reconciliations may be lower volume, but they still take valuable resource away from other client activities, spending time managing asset categories, reconciling depreciation additions, transfers, balances etc. Our matching engine cuts time and effort.

**Prepaid Expenses**
BlackLine schedules imports, stores a schedule of payments for amortizable items, and establishes a monthly schedule of the expenses that should be entered over the life of the prepaids. We even amortize the expense over future periods, and auto-populate the roll forward schedule - freeing up valuable time.

**Intercompany**
Managing larger clients' who have intercompany accounting needs adds another layer of complexity. BlackLine improves productivity by enabling approval review and reconciliation of intercompany transactions and balances across currencies and geographies.
Our task management ensures your staff don’t miss a beat, by speeding collaboration while adding checks and balances to screen out errors — ensuring great, and accurate client service.

Your staff can track and control month-end close and PBC checklists, tax filings and more. Auto-certification cuts the need for manual review, while managers can review individual or bulk reconciliation reports.

BlackLine enables reconciliations to be grouped by risk ratings using automated rules, to facilitate those that require additional reviews. We eliminate manual formula checks, tie out to Financial Statement balances, and manage emails of tasks due and those that are complete.

**Empower Auditors. Elevate Client Satisfaction.**

With BlackLine’s 100% web-based access, we make the audit process faster, with auditor logins and easy online access to individual client reconciliations and reports. No more emails and spreadsheets back and forth. More efficient. And more cost effective for you — and your clients.

“Teaching BlackLine to our professional staff is a huge task in itself. BlackLine University has been instrumental in our learning process. It is very helpful and intuitive and 80% of their BlackLine knowledge comes from BlackLine U.”

— ALBERT P. JIMENEZ, RAFFA

**Get New Staff Up to Speed Faster.**

With spreadsheets and document sprawl, getting staff up and running can sometimes take longer than necessary. BlackLine centralizes policy and procedures, providing guidance and detailed instructions. And with our BlackLine U training, accounting staff get online coaching, with a built in Learning Management System to monitor progress.
Anytime, Anywhere Access.

Today’s accounting service staff are distributed across the globe. Paper, spreadsheet and document based processes simply don’t work anymore. BlackLine’s web based application, enables access from anywhere, ideal for globally distributed accounting teams - improving collaboration, organizational resourcing flexibility, and accelerating teaming around client tasks.

Secure and Certified. For You and Your Clients

We know that managing your clients’ processes and data is paramount. We validate the effectiveness of our security controls by complying with internationally recognized auditing standards - SSAE 16 SOC 1/2/3 Type II, ISAE 3402 and the ISO/IEC 27001 certification. Policy, process and controls that you, and your clients can trust.

Trust. Efficiency. Satisfaction. Elevate Your Practice with BlackLine

We’re proud to deliver powerful benefits to over 1,500+ accounting organizations globally. Empowering 135,000+ accounting professionals, we enable them to accelerate their productivity, eliminate onerous manual effort, accelerate business processes, and increase trust for every stakeholder.

“The account reconciliation module within BlackLine that replace a majority of our excel spreadsheet reconciliations will improve our Company with transparency, accuracy and efficiency of our month-end close process.”

— ALBERT P. JIMENEZ, RAFFA